NZ Forecast Update: GDP and labour market

19 August 2020



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Renewed restrictions will hamper recovery

Bottom line

- We've updated our GDP and labour market forecasts to reflect a number of recent developments – in particular renewed Alert Level restrictions, which we've dovetailed into a slightly stronger starting point.
- We're on track to eliminate COVID once more, touch wood, but ultimately, every time lockdown measures are reimposed, the underlying state of the economy will weaken further, the firepower and in some cases efficacy of fiscal and monetary policy will diminish, and more stimulus will be required.
- Recent detection of COVID in the community demonstrates that risks to the outlook will remain skewed to the downside for as long as the virus is a threat.

Key points

Renewed Alert Level restrictions are going to weigh on activity, prolong the current bout of data volatility, push out the recovery in economic momentum, and keep the dial on monetary and fiscal stimulus turned up to eleven for even longer.

It's worth remembering that there are three distinct prongs to this economic crisis:

- the initial lockdown, and now renewed measures;
- a closed border that will keep net migration contained and stop international tourism in its tracks; and
- a very sharp and synchronised global slowdown that will impact exports and confidence more broadly.

So far, we've only really felt the pointy end of the initial lockdown. The rest (and the recessionary dynamics that will accompany them) are yet to be fully felt. Not to mention the fact that the economy is yet to be weaned off an unprecedented amount of temporary income support (even if a little more is added in the near term). When that happens, the deterioration in the data flow could be swift. The recent return of COVID in the community demonstrates that risks to the outlook will remain skewed to the downside for as long as the virus is a threat.

Renewed lockdown measures to hamper the recovery from lockdown mark one

All else equal, we estimate that under Alert Level 3 the economy is able to operate at around 80% capacity and around 90% at Alert Level 2.

Table 1. GDP reduction under different alert levels

Alert Level	The Treasury	RBNZ	ANZ		
1	5-10%	3.8%	5-15%		
2	10-15%	8.8%	10-20%		
3	25%	19%	15-25%		
4	40%	37%	30-40%		

Source: RBNZ, The Treasury, ANZ Research

Given Auckland accounts for 38% of GDP (figure 1), we estimate that with Auckland under Alert Level 3 and the rest of NZ at Alert Level 2, nationwide activity can run at around 85% of pre-crisis levels. For our updated forecast, we've assumed that this alert level status is maintained for three weeks, before the whole country returns to Alert Level 1 (where it stays until the end of 2021). We have mitigated the risk that we phase through alert levels faster than this by assuming the impact is at the lower end of the ranges outlined in Table 1. Auckland may also spend a couple of weeks in Level 2 as a transition phase.

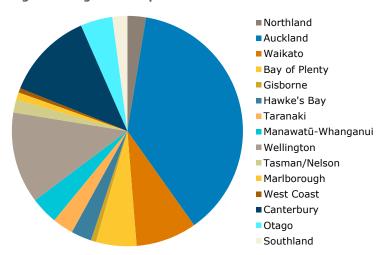


Figure 1. Regional composition of GDP

Source: Statistics NZ, ANZ Research

However, there's a big difference between what can happen and what will happen. And there are a number of reasons why lockdown may well hinder economic activity by more the second time around, for a given lockdown level that is.

- Many businesses are in a much weaker starting position, having used up
 what savings buffer they had the first time around. The wage subsidy
 extension will help, but other operating expenses (such as rents) haven't
 gone away. The calls for further fiscal support are expected to be louder
 the second time around.
- Job losses have also put many households in a weaker position.
- The savings that some households spent on spas and e-bikes in lieu of an overseas holiday this year is now gone. It's very difficult to know how significant an offset this was the first time around, but it's fair to say it was a one off.
- It has now been proven without any doubt to all households and businesses that ongoing yo-yoing between Alert Levels is a very real possibility, even if we get more efficient at it. That risk could weigh on confidence, investment and hiring, lead to higher-than-otherwise precautionary savings (reduced consumption), and weaker economic momentum more broadly.
- All those cans of beans from the last lockdown are probably still in the back of the cupboard, and the home office is already sorted.
- The Auckland region also has a relatively high median income (figure 2)
 which combined with its large population makes it a key customer to the
 rest of the country, particularly when it comes to domestic tourism. Spillover impacts are likely.

2,000 1,600 1,200 per 800 400 Mana-Whanga Otago Southland West Coast **New Zealand Tasm-Nels-Marl** Taranaki Gisborne Hawke's Bay Bay of Plenty Waikato Canterbury

Figure 2. Median pre-tax income by region

Source: Stats NZ, ANZ Research

The bottom line is that every time lockdown measures are reimposed, the underlying state of the economy will weaken further because of it, the firepower and in some cases efficacy of fiscal and monetary policy will diminish, and more stimulus will be required. The example of Melbourne shows why hesitating for these reasons is a bad idea, but the costs are real.

The good news is that renewed lockdown measures are looking like they could be far shorter, and the paralysis of Level 4 looks set to be avoided. And despite all the gloom, there are also a few positive developments to incorporate into the outlook.

- The economy rebounded vigorously out of lockdown 1, which gave some businesses a chance to start rebuilding their balance sheets earlier than expected.
- Housing market activity has also picked up, and prices have been resilient overall. However, we do expect the housing market to moderate as the income shock broadens. We'll have more to say in our upcoming Property Focus.
- The RBNZ delivered more stimulus than we were expecting in the August MPS, and we think more is on the cards, with a further increase in the LSAP, and a negative OCR in April next year. While a negative OCR is not without risks, the lower NZD and flatter yield curve that's likely to accompany it will be helpful for recovery.

Forecasting in the current environment is riddled with challenges, the likes of which we have never experienced. Uncertainty is extreme, and typical economic relationships cannot be relied upon to hold - at least in the near term. We need to account for a number of factors, such as pent-up demand dynamics out of lockdown, the varying impacts of a closed border at different times of the year, temporary income support measures, efficacy of the policy response more broadly, the varying impacts of the initial shock by region and industry, virus developments, and how the economic shock will broaden over

Further, renewed lockdown measures are likely to keep the data flow noisy for longer. And even if we pulled off a miracle and managed to forecast everything perfectly, there's no guarantee that Stats NZ will be able to measure exactly what's going on out there. They face significant challenges too.

But hey, let's have a crack.

Updated GDP forecasts

Prior to recent events, Q2 was forecast to bring a very sharp contraction in economic activity (it still is, with data out 17 September), Q3 a very sharp rebound, and Q4 the beginning of the stabilisation in quarterly GDP growth (albeit with a small quarterly fall). Now, it looks like the Q3 rebound is going to be hampered by renewed lockdown measures, but all going well the recovery will extend into Q4 before the data begins to settle down from Q1 2021, assuming the current outbreak can be contained.

But, as noted above, we've had to consider a lot more than the direct impacts of lockdown. We've also incorporated more monetary stimulus, a solid starting point for the housing market, the vigorous bounce out of the first lockdown, and unfortunately a very weak global backdrop.

As figure 3 shows, it all nets out in a new forecast that isn't too dissimilar to our previous view – particularly when you consider the degree of uncertainty and potential scenarios we outlined in our previous Quarterly Economic Outlook.

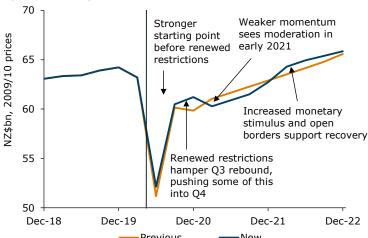


Figure 3. Change to GDP forecast

Source: Stats NZ, ANZ Research

Conceptually, we can break down the above forecasts into three distinct components:

- The direct impacts of lockdown, which account for the lion's share of the Q2 contraction (forecast: -17.5% q/q) and subsequent rebound. We estimate that renewed lockdown restrictions will shave a little over 2.5%pts from the Q3 rebound (forecast: +16%) with some of this being pushed into Q4 (forecast: +1.2% q/q). All the while, and throughout 2021, we estimate that closed borders will leave the economy around 5% smaller than otherwise (though of course it isn't as if we were to open the borders and let COVID run rampant there would be a queue of tourists!).
- Volatility caused by things like pent-up demand and kiwis unable to head for warmer climates during winter. Here we apply a judgement overlay on top of the lockdown impacts. This helps us account for temporary factors that we may otherwise take signal from and regret later.
- Underlying economic momentum, which started deteriorating at the onset of this crisis, and is unlikely to turn until mid- to late-2021 after typical recessionary dynamics have run their course and stimulus begins to support.

All of the above are non-observable factors that will cumulate into the headline GDP figures when they are released. Q2 GDP will be published on 17 September. However, we expect to get more noise than signal from these data given everything that was going on. Weaker (stronger) growth in Q2 than we expect is more likely to see us revise our Q3 forecast up (down) than convince us that the medium-term outlook has fundamentally changed.

Like GDP, there's a lot to incorporate into the outlook for the labour market. First, there's the starting point for the unemployment rate, which we see as containing no signal whatsoever for the underlying state of the labour market. Unemployment unexpectedly fell in Q2 on the back of both measurement challenges and a definitional quirk that meant locking down the economy also lowered the unemployment rate because people were unable to look for work during this period (and were therefore classified as being outside of the labour market). While factually correct based on the Q2 survey, the reported 4% number grossly underrepresents the many job losses that have happened and the many lives disrupted by this crisis. We certainly don't think the Q2 read provides cause for celebration.

Broadly speaking, the labour market generally lags activity, so it's always been our expectation that deterioration in the labour market will happen later – and wage subsidies are adding an extra delay. As noted above, there's still a fair way to go in terms of navigating this crisis, and that's going to keep the labour market weak for a while yet. We expect the unemployment rate to peak a little later than previously assumed, but to recover a little faster as the border reopens and more expansionary policy flows through.

Table 2. Forecasts

	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22
GDP												
q/q	-1.6	-17.5	16	1.2	-1.5	1.0	1.0	2.0	2.5	1.0	0.7	0.7
у/у	-0.2	-17.8	-5.4	-4.7	-4.6	16.8	1.7	2.5	6.7	6.7	6.3	5.0
аарс	1.5	-3.5	-5.4	-7.0	-8.1	-0.2	1.6	3.5	6.5	4.4	5.5	6.1
Labour Market	:											
Unemployment rate	4.2	4.0	6.5	8.0	8.8	9.8	9.3	8.5	7.4	6.7	6.1	5.8
Employment (y/y)	2.2	1.1	-0.5	-2.1	-3.6	-3.7	-1.6	1.1	3.0	4.6	4.5	3.9

^{*}Figures in bold are forecasts



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