This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.



#### Data summary

	Latest
	3.2%
	70.9%
q/q	0.1%
y/y	2.9%
q/q	-0.2%
q/q	0.7%
у/у	3.1%
q/q	1.9%
у/у	5.3%
у/у	10.9%
	y/y q/q q/q y/y q/q y/y

## Wage growth accelerates

#### Bottom line

- The labour market remained tight in the March quarter despite the best efforts of the Omicron wave to disrupt things. Unemployment has remained at its record low of 3.2%, but the impacts of COVID are clear. Employment growth remained weak at 0.1% q/q, participation dropped 0.2%pts to 70.9%, and underutilisation ticked up 0.1%pts to 9.3%. However, with indicators of labour demand still at or around record levels, we expect the labour market to tighten further over 2022 as domestic COVID disruptions ease.
- Wage growth has increased markedly, with productivity-adjusted private sector labour costs up 3.1% y/y (2.8% previously), unadjusted labour costs up 5.0% (4.5% previously), and average hourly earnings lifting 5.3% y/y (4.1% previously). All three wage growth figures are clearly still far behind Q1's 6.9% CPI inflation print but are accelerating faster than we expected.
- For the RBNZ, which had pencilled in a 3.1% lift in private sector labour costs in the February MPS, this data will confirm that the labour market will be a key driver of domestic inflation pressures over 2022. This will require ongoing interest rate hikes to bring labour demand back in line with labour supply and nip a potential wage-price spiral in the bud. That's consistent with our expectation for a 50bp hike in May.

#### The view

The Omicron wave has clearly had an impact on the domestic labour market, with measures like underutilisation, hours worked, and participation all taking a small hit during the March quarter. With forward measures of labour demand holding up at or close to record levels, the labour market should continue to tighten over 2022 now that the peak of the Omicron wave is, touch wood, behind us. But the real story here is wage growth – which is accelerating faster than we anticipated, particularly for average hourly earnings. The RBNZ will be watching the labour market closely over 2022 as domestic inflation pressures continue to intensify.

Looking at the details of the Q1 release:

- Measures of labour market stretch remain very tight, although the impact of Omicron was clear. The unemployment rate remained at its previous record low of 3.2%, and the broader underutilisation rate ticked up slightly to 9.3% (9.2% previously).
- Employment growth remained anaemic at 0.1% q/q (although still up 2.9% y/y). This was expected, given the chaos wrought by Omicron over the March quarter. Monthly filled jobs fell in February and March, and experienced employment in the Q1 QSBO was also very weak. But indicators of labour demand remain very robust, so we'd expect to see a modest bounce-back in hiring over Q2, especially with labour mobility improving as Omicron cases ease from their peak.

- While overall headcount did manage a small increase, overall hours worked fell 0.2% q/q. Again, put that down to Omicron. 1.6% of employed people reported spending a week away from work due to sickness, illness, or injury in the March quarter – an increase of 67% on this time last year.
- The labour force participation rate edged down 0.2% pts to a still-impressive 70.9%. With the peak of the Omicron wave behind us (touch wood), we expect to see a small increase in participation over 2022 as rising wage growth (the carrot) and the surging cost of living (the stick) encourage people to enter the labour force.
- The big positive and key takeaway in today's data is that wage growth has continued to accelerate, with all three key measures of private sector wage growth now comfortably the highest they've been since the GFC. Private sector labour costs rose 3.1% in the past year (versus 2.8% in Q4). The unadjusted LCI was up to 5.0%. Private sector average hourly earnings were up an even more impressive 5.3% (4.1% previously), well-ahead of our expectations for a 4.6% lift, and the RBNZ's forecast for 4.4%. All these wage measures are well short of Q1's 6.9% inflation print, but they also all posted post-GFC highs, with no signs of slowing. We expect to see wages continue to accelerate over 2022 as workers go through annual pay reviews or start switching jobs now that COVID mobility restrictions have eased. That should see wage growth catch up to inflation in about early 2023, based on our tentative forecast that CPI inflation will ease from here.

#### RBNZ implications

At a headline level, todays data may look a touch weaker than expected. But we were expecting volatility, and we're attributing the results to the (hopefully temporary) impact of the Omicron wave peaking in New Zealand.

The real story in today's data is that we're seeing some really meaningful acceleration in wage pressures in New Zealand. The RBNZ was forecasting a 3.1% lift in private sector labour costs in the year to March 2022, and the labour market has delivered. As mentioned above, the increase in average hourly earnings was even more impressive (although those data are also more volatile). The share of jobs receiving a 5% or larger wage rise has also continued to lift, showing that the large pay rises you'd expect to see in a labour market this tight are finally starting to come through significantly in the data (figure 1).

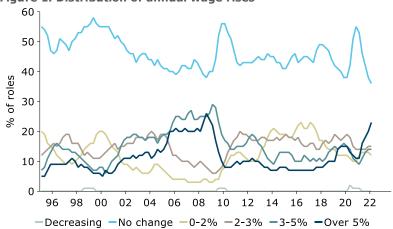


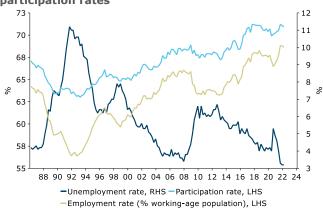
Figure 1. Distribution of annual wage rises

Source: Stats NZ, Macrobond, ANZ Research

Forward-looking indicators of labour demand remain elevated. Employment intentions in our Business Outlook survey, online job ads data, and an array of capacity indicators in the Q1 QSBO all show that domestic labour demand is very strong – even if Omicron disruption may have shifted some hiring from Q1 into Q2. But the labour market is just not capable of meeting demand right now – especially with the border reopening still in progress. So we should continue to see firms bid up wages over 2022 in the battle to attract and retain talent. Should the tightening Australian labour market lure a significant number of Kiwis overseas (a serious risk), then the labour market may tighten even further.

This is a highly inflationary process, given that productivity is not rising as quickly as wages. That means firms will have to pass on higher wages in the prices they charge – potentially generating an ongoing cycle of higher wages and higher prices. In turn, that would mean any benefit workers may expect from a tight labour market is simply eaten away by inflation. So the RBNZ needs to get ahead of this pernicious cycle by continuing to quickly raise the OCR (including a second 50bp hike in May). It won't be fun, and highly indebted households could struggle. But letting domestic inflation spiral would have far worse consequences.

Figure 2. Unemployment, employment, and participation rates



Source: Stats NZ, Macrobond, ANZ Research

Figure 4. Underutilisation

17.5

15.0

12.5

10.0

7.5

5.0

0.0

04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22

—Underutilisation —Unemployment —Underemployment

Source: Stats NZ, Macrobond, ANZ Research

Figure 3. Employment and filled jobs



Source: Stats NZ, Macrobond, ANZ Research

Figure 5. Wage growth - private sector



-Unadjusted LCI private sector -QES private sector average hourly earnings

Source: Stats NZ, Macrobond, ANZ Research



### Contact us

#### Meet the team

We welcome your questions and feedback. Click here for more information about our team.



Sharon Zollner Chief Economist Follow Sharon on Twitter @sharon\_zollner

Telephone: +64 9 357 4094 Email: sharon.zollner@anz.com General enquiries: research@anz.com

Follow ANZ Research @ANZ Research (global)



**David Croy** Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022 Email: david.croy@anz.com



**Susan Kilsby** Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469 Email: susan.kilsby@anz.com



**Miles Workman** Senior Economist

Macroeconomic forecast coordinator, fiscal policy, economic risk assessment and credit developments.

Telephone: +64 21 661 792 Email: miles.workman@anz.com



Finn Robinson Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553 Email: finn.robinson@anz.com



**Kyle Uerata**Economic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894 Email: kyle.uerata@anz.com



Natalie Denne
PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 4 802 2217 Email: natalie.denne@anz.com

## Important notice

Last updated: 28 February 2022

This document (which may be in the form of text, image, video or audio) is intended for ANZ's Institutional, Markets and Private Banking clients. It should not be forwarded, copied or distributed. The opinions and research contained in this document are (a) not personal advice nor financial advice about any product or service; (b) provided for information only; and (c) intended to be general in nature and does not take into account your financial situation or goals.

This document may be restricted by law in certain jurisdictions. Persons who receive this document must inform themselves about and observe all relevant restrictions.

**Disclaimer for all jurisdictions:** This document is prepared and distributed in your country/region by either: Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (**ANZ**); or its relevant subsidiary or branch (each, an **Affiliate**), as appropriate or as set out below.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (**recipients**).

This document is solely for informational purposes and nothing contained within is intended to be an invitation, solicitation or offer by ANZ to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ would be subject to additional licensing or registration requirements. Further, the products and services mentioned in this document may not be available in all countries.

ANZ in no way provides any financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate, ANZ does not represent or warrant the accuracy or completeness of the information Further, ANZ does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Past performance is not necessarily an indicator of future performance. The products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (Liability) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. Please note, the contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ and its Affiliates may have an interest in the subject matter of this document. They may receive fees from customers for dealing in the products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in the products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ's policies on conflicts of interest and ANZ maintains appropriate information barriers to control the flow of information between businesses within it and its Affiliates.

Your ANZ point of contact can assist with any questions about this document including for further information on these disclosures of interest.

**Country/region specific information:** Unless stated otherwise, this document is distributed by Australia and New Zealand Banking Group Limited (ANZ).

**Australia.** ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please click here or request from your ANZ point of contact.

**Brazil.** This document is distributed on a cross border basis and only following request by the recipient.

**Brunei, India, Japan, Kuwait, Malaysia, Switzerland, Taiwan.** This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

**Cambodia.** The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

**Chile.** You understand and agree that ANZ Banking Group Limited is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile. **Fiji.** For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

**Hong Kong.** This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. **India.** If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

Macau. Click here to read the disclaimer for all jurisdictions in Mandarin. 澳门. 点击此处阅读所有司法管辖区的免责声明的中文版。

**Myanmar.** This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

**New Zealand.** This material is for information purposes only and is not financial advice about any product or service. We recommend seeking financial advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

# Important notice

**Oman.** ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman or Oman's Capital Market Authority. The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

People's Republic of China (PRC). This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (ANZ China). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. Accordingly, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC. Peru. The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, SMV) or the Lima Stock Exchange (Bolsa de Valores de Lima, BVL) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru. Qatar. This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (QCB), the Qatar Financial Centre (QFC) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (Qatar); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.

The financial products or services described in this document have not been, and will not be:

- · registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

Singapore. This document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act Cap. 289 of Singapore). ANZ is licensed in Singapore under the Banking Act Cap. 19 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act Cap. 100 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

United Arab Emirates (UAE). This document is distributed in the UAE or the Dubai International Financial Centre (DIFC) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (DIFCML) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (DFSA) and DIFC Branch is regulated by the Dubai Financial Services Authority (DFSA). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

United Kingdom. This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (ANZ) solely for the information of persons who would come within the Financial Conduct Authority (FCA) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (PRA) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (AMNMB) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA.

**United States.** Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.

This document has been prepared by ANZ Bank New Zealand Limited, Level 26, 23-29 Albert Street, Auckland 1010, New Zealand, Ph 64-9-357 4094, e-mail nzeconomics@anz.com, http://www.anz.co.nz