# NZ GDP: Q3 2023 Review

14 December 2023

ANZ

This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.



Miles Workman or

Andre Castaing for more details.

Confused by acronyms or jargon? See a glossary here.

## Weaker across the board

## Bottom line

- The New Zealand economy contracted 0.3% q/q in Q3 on a seasonally adjusted basis, weaker than our (and the RBNZ's) forecast of +0.3% and the market consensus expectation.
- In addition, data revisions suggest economic momentum in recent quarters has been softer than previously thought. Q2 was revised to +0.5% q/q (from +0.9%), and the Q4 2022 to Q1 2023 technical recession is back (after it was revised away).
- Compared to the RBNZ's November MPS forecast there appears to be a bit less momentum out there, and all else equal that raises the bar considerably for a hike. However, the evolution of capacity indicators between now and the February MPS will be key. Importantly, today's data is not an obvious catalyst for a cut any time soon. Sticky inflation remains the big concern.

## Gauging momentum in supply and demand

The economy contracted 0.3% q/q on a seasonally adjusted basis in Q3, much weaker than our expectation (and the RBNZ's November MPS forecast) of +0.3% q/q, as well as the market consensus expectation (+0.2%).

Data revisions (reflecting improvements made by Stats NZ and the annual benchmarking process) imply the economy has been running a little cooler in recent quarters than previously thought, suggesting monetary tightening has been getting a little more traction.

Under the hood, the details are also soft:

- In the production cut, momentum across goods-producing industries remains very weak as higher interest rates continue to bite. But more importantly, our understanding of momentum across services industries is softer, suggesting sticky services inflation risks are more contained than previously.
- In the expenditure cut, the economy overall was softer than we expected, with domestic demand particularly weak and net exports struggling despite recovering services exports (chiefly international tourism).

All up, we'd say the combination of the headline read, the underlying details and the data revisions suggests economic momentum in Q3 was travelling at a slower pace than we and the RBNZ expected. Accordingly, all else equal today's data will likely see the RBNZ revise down their estimate of how inflationary economic conditions are, and could see them revise their output gap assumption into negative territory by year end (was 0.0% as at Q4 in the November MPS).

Our assessment is that the supply side of the economy is recovering relatively quickly, and that today's softer data are thus more reflective of waning demand and inflation pressures. However, subsequent data on the CPI, labour market, and capacity indicators will all colour the RBNZ's ultimate interpretation of today's data when it comes to updating forecasts in February.

#### Data summary

	Latest	Prev
Quarterly % change	-0.3%	0.5%
Annual % change	-0.6%	1.5%
Annual average % change	1.3%	3.0%

## The details

Turning to the details, there were once again some large quarterly moves in the GDP components – larger than some of our indicator models predicted.

Services industries (about two thirds of GDP) expanded 0.4% q/q, weaker than our expectation of 0.6%. The miss was largely driven by weaker wholesale trade (-1.9% q/q), retail (-0.2% q/q), transport (-4.5% q/q), and business services (+0.2% q/q). Stepping back, today's data suggest momentum across services industries is slower than previously thought, mitigating sticky CPI inflation risks somewhat.

Goods-producing industries came in a lot weaker than forecast at -2.6% q/q (ANZ: -1.1%). Electricity (-2.5% q/q), construction (-1.7% q/q), and manufacturing (-1.4% q/q) were all weaker than expected.

Growth in primary industries was close to our expectation at +0.6% q/q (ANZ: 0.7%).

The unallocated tax component contracted 4.9% q/q, much weaker than the 1% lift we had pencilled in.

	Quarterly % change									
	-5	-4	-3	-2	-1	ò	1	2	3	4
Agri, Forestry, Fishing			•					·	·	
Mining										
Manufacturing										
Utilities										
Construction										
Wholesale Trade										
Retail Trade										
Accommodation, Food										
Transp, Post, Warehousing										
Info, Media, Telecomms										
Financial, Insurance										
Rent, Hiring, Real Estate										
Prof, Sci, Tech, Admin										
Public Admin, Safety										
Education & Training										
Health										
Arts, Recreation, Other										
GDP										
	■ Q	2	Q3							

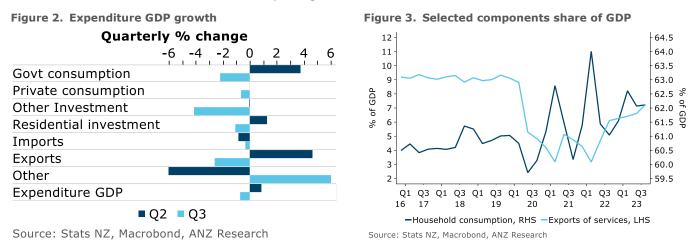
#### Figure 1. Quarterly change in GDP by industry

Source: Stats NZ, Macrobond, ANZ Research

In per-capita terms, quarterly growth came in at -0.9% q/q. Surging migration-led population growth means the economy at the individual household level is much weaker than headline GDP suggests. It's worth recalling that the RBNZ's working assumption is that net migration is a net positive for CPI inflation pressure, suggesting the more migration-driven growth we get, perhaps the more pain the RBNZ will need to inflict at a per-capita level, whether that's through more hikes or just holding rates high for longer. But today's data suggests plenty of per capita pain.

In real (price-adjusted) expenditure terms, GDP contracted 0.7% q/q, with private consumption down 0.6% q/q, a shade stronger than the RBNZ's -0.9% pick. However, durables goods consumption was particularly soft, down 3.2% q/q, suggesting strength in Q2 was likely more cyclone-related than momentum, which was our diagnosis at the time. General government expenditure came in weak at -1.8% q/q as investment remained weak (-3.4% q/q). Net exports made a negative contribution to quarterly growth, with total exports down 2.6% q/q and imports down 0.3%. Changes in

inventories made a strong contribution to growth (1.5ppts) after dragging over the past two quarters. This inventory build was possibly largely unintended, reflecting demand weakening faster than the likes of retailers were expecting.



Looking forward, the economic backdrop is expected to remain sub-par until CPI inflation has eased and the RBNZ can normalise monetary conditions. While today's data were on the softer side, the RBNZ will not yet be convinced that an OCR at 5.5% will be enough to get the inflation-fighting job done in an acceptable timeframe. But in all-else-equal terms, it certainly reduces the odds that the RBNZ will be hiking again.

As we note in this Insight, there is plenty of nuance in the upcoming data to keep in mind between now and the February MPS. GDP data is just the first course. Next week's Half-Year Economic and Fiscal Update will provide our first glimpse into fiscal settings under the new Government, but we're cognisant that the full details of the policy agenda may not be incorporated into the Treasury's outlook until May's Budget, and that the Half-Year Update forecasts may look more stimulatory than what ends up coming to pass.

#### Markets

Interest rates have fallen a long way today, having opened lower in line with moves in US interest rates, which fell sharply after this morning's dovish Fed meeting, only to go another leg lower on soft GDP data. To put the moves in perspective, the 2yr swap rate has settled at around 4.85%; that's exactly 100bp below where it peaked in early October, and 21bp below where it closed yesterday. Long-end rates are down almost as much, with the 10yr NZGB yield now around 4.66%, down 95bp from its October peak and around 12bps since yesterday.

In FX markets, the Kiwi jumped 90bps on the Fed statement, but it has come back around 40bps since the GDP data, coming to rest around half a cent higher. These market reactions are understandable – having essentially confirmed that they are done, the Fed has given the market implicit licence to ponder when and by how much rates will fall in the US, and local GDP data represents a direct challenge to the RBNZ's view of resilience on the activity front. Inflation still isn't licked in New Zealand, but if activity continues to slow in line with trends in today's GDP data, it's hard to see markets backing away from calls for cuts, especially with the Fed now signalling 75bp of cuts in 2024.



## Meet the team

We welcome your questions and feedback. Click here for more information about our team.



#### Sharon Zollner Chief Economist

Follow Sharon on Twitter @sharon zollner

Telephone: +64 9 357 4094 Email: sharon.zollner@anz.com



## David Croy Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022 Email: david.croy@anz.com



## Miles Workman Senior Economist

Macroeconomic forecast co-ordinator, economic developments, GDP and activity dynamics, fiscal and monetary policy.

Telephone: +64 21 661 792 Email: miles.workman@anz.com



#### Andre Castaing Economist

Macroeconomic forecasting, economic developments, housing and monetary policy.

Telephone: +64 21 199 8718 Email: andre.castaing@anz.com



#### **Natalie Denne** PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 21 253 6808 Email: natalie.denne@anz.com General enquiries: research@anz.com

Follow ANZ Research @ANZ\_Research (global)



## Susan Kilsby Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469 Email: susan.kilsby@anz.com



### Henry Russell Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553 Email: henry.russell@anz.com



### **Kyle Uerata** Economic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894 Email: kyle.uerata@anz.com Last updated: 18 April 2023

The opinions and research contained in this document (which may be in the form of text, image, video or audio) are (a) not personal financial advice nor financial advice about any product or service; (b) provided for information only; and (c) intended to be general in nature and do not take into account your financial situation or goals.

This document may be restricted by law in certain jurisdictions. Persons who receive this document must inform themselves about and observe all relevant restrictions.

**Disclaimer for all jurisdictions:** This document is prepared by ANZ Bank New Zealand Limited (ANZ Centre, 23-29 Albert Street, Auckland 1010, New Zealand). This document is distributed in your country/region by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (ANZ), a company incorporated in Australia or (if otherwise stated), by its subsidiary or branch (herein collectively referred to as **ANZ Group**). The views expressed in this document are those of ANZ Economics and Markets Research, an independent research team of ANZ Bank New Zealand Limited.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (**recipients**).

This document is solely for informational purposes and nothing contained within is intended to be an invitation, solicitation or offer by ANZ Group to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ Group would be subject to additional licensing or registration requirements. Further, any products and services mentioned in this document may not be available in all countries.

ANZ Group in no way provides any personal financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate, ANZ Group does not represent or warrant the accuracy or completeness of the information, except with respect to information concerning ANZ Group. Further, ANZ Group does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ Group does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Past performance is not necessarily an indicator of future performance. Any products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ Group expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. Please note, the contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ Group may have an interest in the subject matter of this document. They may receive fees from customers for dealing in any products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in any products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ Group's policies on conflicts of interest and ANZ Group maintains appropriate information barriers to control the flow of information between businesses within the group.

Your ANZ Group point of contact can assist with any questions about this document including for further information on these disclosures of interest.

Australia. ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please click here or request from your ANZ point of contact.

**Brazil.** This document is distributed on a cross border basis and only following request by the recipient. No securities are being offered or sold in Brazil under this document, and no securities have been and will not be registered with the Securities Commission - CVM. **Brunei, Japan, Kuwait, Malaysia, Switzerland, Taiwan.** This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

**Cambodia.** The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

**Canada.** This document is general information only, is intended for institutional use only – not retail, and is not meant to be tailored to the needs and circumstances of any recipient. In addition, this document is not intended to be an offer or solicitation to purchase or sell any security or other financial instrument or to employ a specific investment strategy.

**Chile.** You understand and agree that ANZ is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

**Fiji.** For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

**Hong Kong.** This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

India. If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

**Israel.** ANZ is not a holder of a licence granted in Israel pursuant to the Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 1995 ("Investment Advice Law") and does not hold the insurance coverage required of a licensee pursuant to the Investment Advice Law. This publication has been prepared exclusively for Qualified Clients as such term is defined in the First Schedule to the Investment Advice Law. As a prerequisite to the receipt of a copy of this publication a recipient will be required to provide confirmation and evidence that it is a Qualified Client. Nothing in this publication should be considered Investment Advice or Investment Advice Law. Recipients are encouraged to seek competent investment advice from a locally licensed investment adviser prior to making any investment.

Macau. Click here to read the disclaimer for all jurisdictions in Mandarin. 溴门. 点击此处阅读所有司法管辖区的免责声明的中文版。

**Myanmar.** This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

## Important notice

**New Zealand.** This document is distributed in New Zealand by ANZ Bank New Zealand Limited. The material is for information purposes only and is not financial advice about any product or service. We recommend you seek advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

**Oman.** ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (**CBO**) or Oman's Capital Market Authority (**CMA**). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

**People's Republic of China (PRC)**. This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

**Peru.** The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, **SMV**) or the Lima Stock Exchange (Bolsa de Valores de Lima, **BVL**) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru. **Qatar.** This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (QCB), the Qatar Financial Centre (QFC) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (Qatar); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.
- The financial products or services described in this document have not been, and will not be:
- registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- · authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose. **Singapore.** To the extent that this document contains any statements of opinion and/or recommendations related to an investment product or class of investment product (as defined in the Financial Advisers Act 2001), this document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act 2001 of Singapore). ANZ is licensed in Singapore under the Banking Act 1970 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act 2001 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

**United Arab Emirates (UAE).** This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

**United Kingdom.** This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (**ANZ**) solely for the information of persons who would come within the Financial Conduct Authority (**FCA**) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (**PRA**) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (**AMNMB**) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA. Details about the extent of our regulation by the PRA are available from us on request.

**United States.** Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document wishing to effect transactions in any securities referred to INS Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.