

# NZ Insight: What an oil price shock could mean for inflation

10 November 2023



This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.



## Contact

Henry Russell or Sharon Zollner for more details.

Confused by acronyms or jargon? See a glossary [here](#).

## What an oil price shock could mean for inflation

- Oil prices rose steadily over July-September this year and have been volatile in recent weeks, reflecting geopolitical risks and supply concerns, offset by weakening global growth expectations. It's not a question for today, but given the risks, in this paper we look at whether an oil price shock would present a problem for the RBNZ.
- Fuel prices have a weight of only around 4% in the CPI, but there are spillover impacts into broader prices. We conservatively estimate that the indirect effects of higher oil prices comprise around 30% of the total inflation impact.
- For example, if retail fuel prices were to rise 10%, and that move was sustained, all else equal we estimate that would add 0.4%pt to inflation immediately, and a further 0.1-0.2%pt over the next year indirectly.
- The context matters. Given still-hot core inflation, elevated inflation expectations, squeezed margins, and an economy that, while cooling, is still inflationary, were an oil price shock to unfold soon, the RBNZ would have less scope than normal to "look through" what otherwise would typically be considered transitory noise. The RBNZ will have more optionality once it successfully brings core inflation lower.

## What's happening in oil markets?

Oil prices rose substantially over July to September this year. Global supply tightened on the back of Saudi Arabia and Russia voluntarily cutting production by 1.3 million barrels per day (mb/d) in July. That move triggered a rally that saw prices gain over 25% over the next few months.

Adding to supply concerns, geopolitical instability continues to wreak havoc in oil markets – first the interruption to Russian supply, and now the war between Israel and Hamas and the risk of contagion within the region. The latter has caused renewed oil price volatility in recent weeks. However, overall, oil prices have actually fallen markedly from their late-September peak, as concerns about the outlook for global growth have weighed heavily.

That doesn't mean upside risks have gone away, however, particularly if the conflict broadens. If Iran were to become involved, up to 20mb/d could be at risks of disruption directly or through obstructed logistics. The Strait of Hormuz is a transit corridor for 17mb/d and a stretch of water over which Iran has often claimed dominion. Iran's administration threatened to close the Strait when the US imposed sanctions in 2011, but ultimately backed off. Any escalation of the conflict that threatens to block the Strait of Hormuz could see prices push towards USD120/bbl; however, ANZ's commodity analysts see a probability of only 20% of that occurring.

In quarter-average terms, oil prices are tracking close to the RBNZ's assumption (USD85/bbl on average over Q4). Still, with markets on edge and geopolitical risks elevated, it's worth asking the question of what a rise in oil prices might mean at this delicate juncture in the RBNZ's inflation battle.

## How the RBNZ thinks about rising oil prices

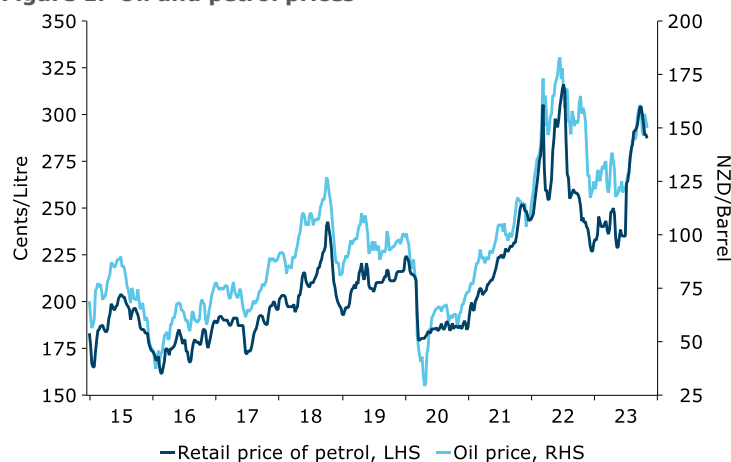
The RBNZ's objective under the Remit for Monetary Policy Committee is to "achieve and maintain annual inflation between 1-3% over the medium term, with a focus on keeping future inflation at the 2 percent mid-point." Given the medium-term focus of the Remit, the RBNZ Monetary Policy Committee can generally look through effects from oil price movements, provided that the impacts on inflation are transitory. There are three key channels through which higher oil prices can affect inflation:

- **direct effects** via the initial CPI impact of higher petrol and diesel prices;
- **indirect effects** via pass-through of higher fuel prices into the prices of other goods and services; and
- **broadener effects on economic activity** via impacts on demand from a reduction in consumption due to budget constraints.

### Direct effects

Petrol and diesel prices together have a weight of around 4% in the CPI. Rises in oil prices in NZD terms tend to be reflected in domestic petrol and diesel prices almost immediately, and despite the relatively small weight in the CPI, large shifts in prices can have substantial impacts on inflation.

**Figure 1. Oil and petrol prices**

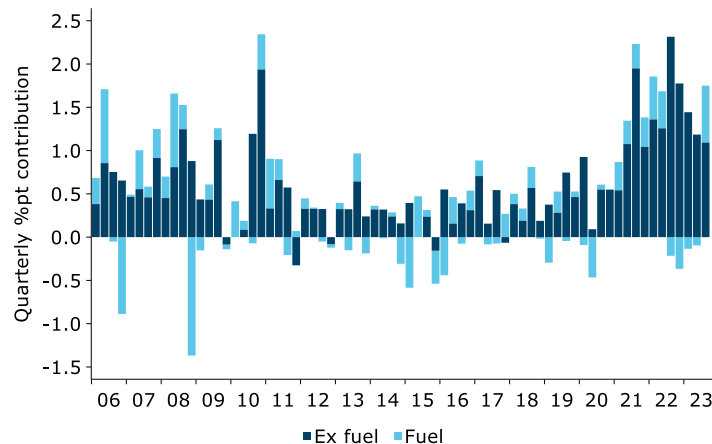


Source: MBIE, Macrobond, ANZ Research

Some recent examples:

- In the year to the June 2022 quarter in the fallout of the Russian invasion of Ukraine, the direct contribution of fuel prices to annual inflation was roughly 1.5%pt of the total annual rate.
- In the year to the June 2023 quarter, fuel prices subtracted around 0.8%pt from annual headline inflation. Indeed, lower oil prices were one of the key drivers of slowing headline CPI inflation across the first half of this year, masking a sticky underlying inflation impulse.
- The 25c/L fuel excise duty subsidy introduced by the Government in March 2022 in response to higher oil prices is estimated to have reduced annual headline inflation by approximately 0.5%pts.
- That subsidy ended in the June quarter this year, contributing to the 16.5% increase in petrol prices in Q3, which saw the contribution from fuel account for around 0.7%pts of the 1.8% q/q increase in headline inflation (see figure 2, over).

**Figure 2. Fuel contribution to quarterly CPI**



Source: Stats NZ, Macrobond, ANZ Research

### Indirect effects

Higher oil prices can also contribute indirectly to other components of the CPI, given oil's ubiquity in production processes and transport costs. However, this contribution is difficult to estimate.

The producer price index (PPI) provides a decent starting point for gauging how significant fuel inputs are in production processes. The PPI does not necessarily align with the CPI basket and there are limitations in mapping producer cost passthrough to the CPI. But using the PPI commodity and industry weights, we conservatively estimate a direct weight of 3-3.5% of the cost of production to producers is attributed to fuel or indirectly via transport costs.<sup>1</sup> In practice, the magnitude of the impact of fuel prices on firm input costs is likely larger than our estimate of 3-3.5%, reflecting further indirect costs that are more difficult to gauge.

If one were to assume firms fully pass through the additional cost into consumer prices instantly, we estimate that a 10% rise in fuel prices would add 0.3%pt indirectly to the CPI, in addition to the roughly 0.4%pt direct impact. However, the cost channel passthrough is highly unlikely to be 1:1, or instant. Prices are sticky; margins expand and contract.

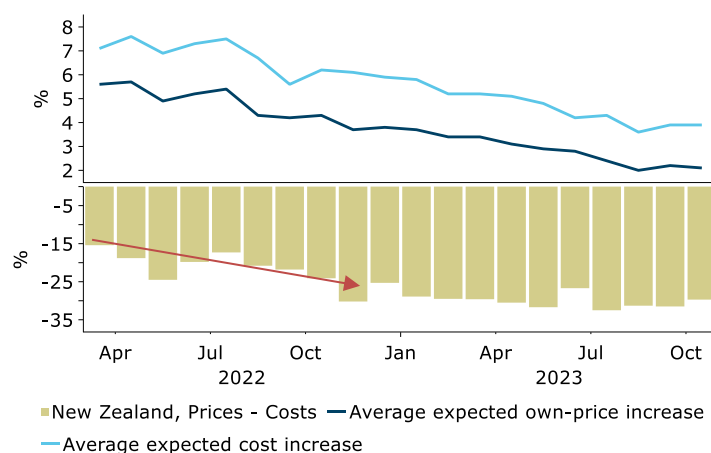
To determine the extent of producer cost passthrough to the CPI, we estimate a vector autoregression model of producer prices, consumer prices excluding fuel, the output gap, the 90-day interest rate and the real exchange rate. We find that a 1% shock to producer prices results in a cumulative 40% (0.4%pt) passthrough to ex-fuel CPI across one year and 60% (0.6%pt) across two years. Based on this passthrough, we conservatively estimate that a 10% fuel price shock would add around 0.1-0.2% to annual inflation over the course of one year (in addition to the direct impact via fuel prices).

The degree of indirect passthrough at any given time will depend upon economic conditions. How much pricing power do firms have? How price sensitive are consumers currently? How long do firms expect the cost increase to persist – should they just ride it out, rather than upset their customers unnecessarily?

<sup>1</sup> This weight excludes goods and services largely produced by the Government, for which the prices faced by consumers are determined more by policy settings than cost fluctuations.

Over the past few years, as inflation has risen, the sharply higher proportion of CPI items increasing in price in a given quarter suggests that firms' pricing has become far more dynamic and responsive to changing demand and supply conditions (ie costs). This has likely been exacerbated by the compression in firms' margins and the reduced sensitivity of consumers to rising prices (due to high inflation expectations, high job security and strong nominal wage growth). However, as the economy has cooled and cost-of-living pressures have seen consumers become more cautious with their spending, feedback from firms is that passing costs through into prices has become more difficult. This is certainly consistent with the deterioration in margins implied by firms' cost and price expectations in our [Business Outlook survey](#). And it's no accident – it's all part of the Reserve Bank's plan to bring inflation down.

**Figure 3. Firms' cost and price expectations, and implied change in margins**

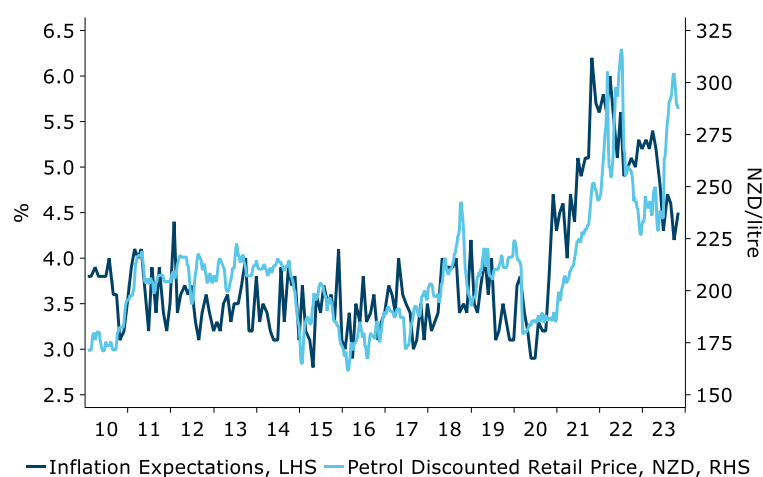


Source: Stats NZ, Macrobond, ANZ Research

## Inflation expectations

If fuel prices were to rise, the RBNZ would be cognisant of the risks to inflation expectations. Our [previous analysis](#) has shown that for consumers, these are highly sensitive to fuel prices. Consumer inflation expectations have been bouncing between 4-5% in recent months in our [survey](#), and still have a way to go to get back to 'normal'. Any further upside to fuel prices would put the ongoing normalisation of inflation expectations under threat.

**Figure 4. Consumer inflation expectations and petrol prices**

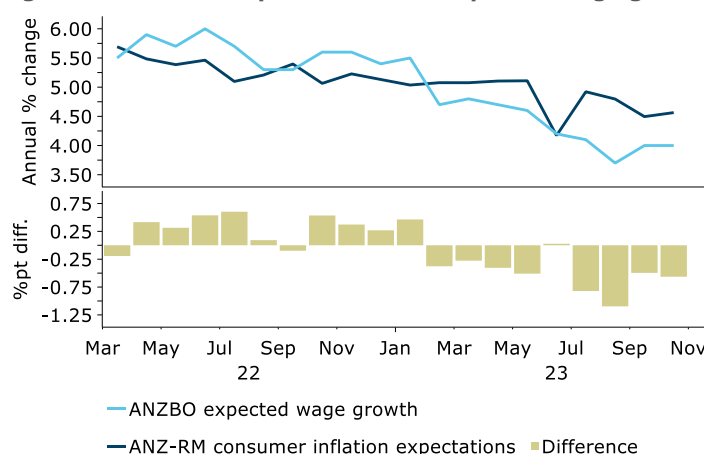


Source: Stats NZ, MBIE, Macrobond, ANZ Research

High inflation expectations reduce the price sensitivity of consumers and ultimately enable firms to pass on higher prices. However, the risks of elevated inflation expectations do not stem from cost passthrough alone, but broader wage and price dynamics, particularly when the labour market is tight.

Given extreme tightness in the labour market in recent years, employees had greater bargaining power, and up until February, businesses' expectations of wage growth in our [Business Outlook survey](#) were above consumer inflation expectations, indicating expected positive real wage growth around the bargaining table. However, that has now changed. Firms' expected wage growth is now *below* consumer inflation expectations, which could make for some interesting discussions. While in the context of a cooling labour market with unemployment on the rise, the balance of power is shifting toward businesses, if inflation expectations remain elevated this is likely to add upward pressure to wages, all else equal.

**Figure 5. Inflation expectations and expected wage growth**



Source: Roy Morgan, Macrobond, ANZ Research

## Impact on broader spending

The third potential channel via which higher oil prices can affect inflation works in the opposite direction. Higher fuel prices typically constrain consumer spending insofar as a good chunk of fuel spending is a necessity; in that regard they are akin to an unavoidable tax. Higher fuel prices reduce GDP. But history shows clearly that inflation can't solve inflation; the on-paper disinflationary impact of reduced spending on other goods gets swamped in practice by the impacts described above.

## Monetary policy implications

While fluctuations in oil prices can generally be looked through, if prices were to rise sharply while core inflation and inflation expectations were still too high, it could put a spanner in the works. The RBNZ would be reluctant to assume the worst, but any signs of second-round impacts on inflation expectations would demand a response.

The economy is cooling, and inflation pressures are gradually dissipating, but the process is far from complete, and ongoing progress is conditional on a bunch of things going right. And one of those things is oil prices behaving. For the RBNZ to look through an oil price shock and still be confident of inflation returning sustainably to target, we need to be in a better starting point than we are now.



## Contact us

---

### Meet the team

We welcome your questions and feedback. Click [here](#) for more information about our team.



**Sharon Zollner**  
Chief Economist

Follow Sharon on Twitter  
@sharon\_zollner

Telephone: +64 9 357 4094  
Email: [sharon.zollner@anz.com](mailto:sharon.zollner@anz.com)

General enquiries:  
[research@anz.com](mailto:research@anz.com)

Follow ANZ Research  
@ANZ\_Research (global)



**David Croy**  
Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022  
Email: [david.croy@anz.com](mailto:david.croy@anz.com)



**Susan Kilsby**  
Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469  
Email: [susan.kilsby@anz.com](mailto:susan.kilsby@anz.com)



**Miles Workman**  
Senior Economist

Macroeconomic forecast co-ordinator, economic developments, GDP and activity dynamics, fiscal and monetary policy.

Telephone: +64 21 661 792  
Email: [miles.workman@anz.com](mailto:miles.workman@anz.com)



**Henry Russell**  
Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553  
Email: [henry.russell@anz.com](mailto:henry.russell@anz.com)



**Andre Castaing**  
Economist

Macroeconomic forecasting, economic developments, housing and monetary policy.

Telephone: +64 21 199 8718  
Email: [andre.castaing@anz.com](mailto:andre.castaing@anz.com)



**Kyle Uerata**  
Economic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894  
Email: [kyle.uerata@anz.com](mailto:kyle.uerata@anz.com)



**Natalie Denne**  
PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 21 253 6808  
Email: [natalie.denne@anz.com](mailto:natalie.denne@anz.com)



# Important notice

---

Last updated: 18 April 2023

**The opinions and research contained in this document (which may be in the form of text, image, video or audio) are (a) not personal financial advice nor financial advice about any product or service; (b) provided for information only; and (c) intended to be general in nature and do not take into account your financial situation or goals.**

This document may be restricted by law in certain jurisdictions. Persons who receive this document must inform themselves about and observe all relevant restrictions.

**Disclaimer for all jurisdictions:** This document is prepared by ANZ Bank New Zealand Limited (ANZ Centre, 23-29 Albert Street, Auckland 1010, New Zealand). This document is distributed in your country/region by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (**ANZ**), a company incorporated in Australia or (if otherwise stated), by its subsidiary or branch (herein collectively referred to as **ANZ Group**). The views expressed in this document are those of ANZ Economics and Markets Research, an independent research team of ANZ Bank New Zealand Limited.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (**recipients**).

This document is solely for informational purposes and nothing contained within is intended to be an invitation, solicitation or offer by ANZ Group to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy. Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ Group would be subject to additional licensing or registration requirements. Further, any products and services mentioned in this document may not be available in all countries.

ANZ Group in no way provides any personal financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate, ANZ Group does not represent or warrant the accuracy or completeness of the information, except with respect to information concerning ANZ Group. Further, ANZ Group does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ Group does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Past performance is not necessarily an indicator of future performance. Any products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ Group expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. Please note, the contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ Group may have an interest in the subject matter of this document. They may receive fees from customers for dealing in any products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in any products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ Group's policies on conflicts of interest and ANZ Group maintains appropriate information barriers to control the flow of information between businesses within the group.

Your ANZ Group point of contact can assist with any questions about this document including for further information on these disclosures of interest.

**Australia.** ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please [click here](#) or request from your ANZ point of contact.

**Brazil.** This document is distributed on a cross border basis and only following request by the recipient. No securities are being offered or sold in Brazil under this document, and no securities have been and will not be registered with the Securities Commission - CVM.

**Brunei, Japan, Kuwait, Malaysia, Switzerland, Taiwan.** This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

**Cambodia.** The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

**Canada.** This document is general information only, is intended for institutional use only – not retail, and is not meant to be tailored to the needs and circumstances of any recipient. In addition, this document is not intended to be an offer or solicitation to purchase or sell any security or other financial instrument or to employ a specific investment strategy.

**Chile.** You understand and agree that ANZ is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

**Fiji.** For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

**Hong Kong.** This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

**India.** If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

**Israel.** ANZ is not a holder of a licence granted in Israel pursuant to the Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 1995 ("Investment Advice Law") and does not hold the insurance coverage required of a licensee pursuant to the Investment Advice Law. This publication has been prepared exclusively for Qualified Clients as such term is defined in the First Schedule to the Investment Advice Law. As a prerequisite to the receipt of a copy of this publication a recipient will be required to provide confirmation and evidence that it is a Qualified Client. Nothing in this publication should be considered Investment Advice or Investment Marketing as defined in the Investment Advice Law. Recipients are encouraged to seek competent investment advice from a locally licensed investment adviser prior to making any investment.

**Macau.** Click [here](#) to read the disclaimer for all jurisdictions in Mandarin. 澳门。点击[此处](#)阅读所有司法管辖区的免责声明的中文版。

**Myanmar.** This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

# Important notice

**New Zealand.** This document is distributed in New Zealand by ANZ Bank New Zealand Limited. The material is for information purposes only and is not financial advice about any product or service. We recommend you seek advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

**Oman.** ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (**CBO**) or Oman's Capital Market Authority (**CMA**). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

**People's Republic of China (PRC).** This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

**Peru.** The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, **SMV**) or the Lima Stock Exchange (Bolsa de Valores de Lima, **BVL**) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru.

**Qatar.** This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (**QCB**), the Qatar Financial Centre (**QFC**) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (**Qatar**); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.

The financial products or services described in this document have not been, and will not be:

- registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

**Singapore.** To the extent that this document contains any statements of opinion and/or recommendations related to an investment product or class of investment product (as defined in the Financial Advisers Act 2001), this document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act 2001 of Singapore). ANZ is licensed in Singapore under the Banking Act 1970 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act 2001 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

**United Arab Emirates (UAE).** This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

**United Kingdom.** This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (**ANZ**) solely for the information of persons who would come within the Financial Conduct Authority (**FCA**) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (**PRA**) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (**AMNMB**) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA. Details about the extent of our regulation by the PRA are available from us on request.

**United States.** Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) ([www.finra.org](http://www.finra.org)) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

**Vietnam.** This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.