

New Zealand Weekly Data Wrap

28 March 2024



This is not personal advice nor financial advice about any product or service. It does not take into account your financial situation or goals. Please refer to the Important Notice.



Contact us

See [page 5](#).



ANZ Proprietary data

Check out our latest releases below.

- [ANZ Business Outlook](#)
- [ANZ-Roy Morgan Consumer Confidence](#)
- [ANZ Truckometer](#)
- [ANZ Commodity Price Index](#)
- [ANZ NZ Merchant and Card Spending: February 2024](#)

Key forecasts and rates

Our forecasts can be found on [page 4](#).

Glossary

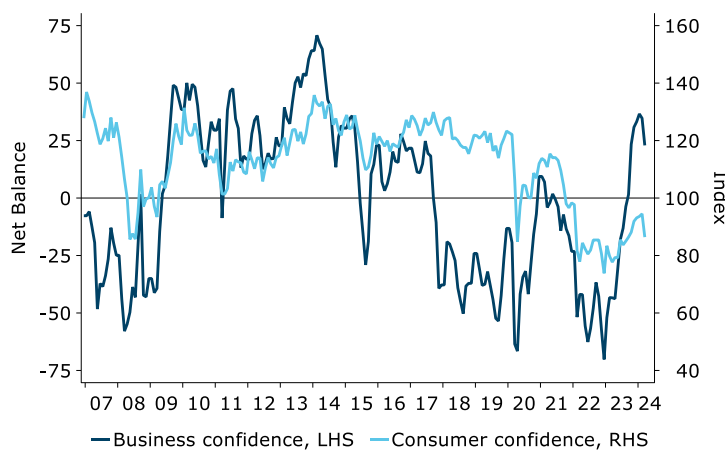
Confused by acronyms or jargon? See a glossary [here](#).

Reality check

This week we released our [Consumer Confidence](#) and [Business Outlook](#) surveys, which showed a deteriorating economic landscape. Weakness in the economy is of course the RBNZ's plan. But the fact that the adjustment is necessary doesn't make it any easier for businesses and consumers.

The steady improvement in consumer confidence over recent months took a blow in March, with the index falling 9pts to 86.4. Last week's recession headlines likely played a role, with responses received post the GDP data markedly weaker, but responses received earlier in the month also showed a step down from February. In big-picture terms, the economy is struggling and has been for some time. And that weakness is increasingly emerging in the labour market, which for the majority of consumers is what matters most. Unemployment is steadily rising, job competition is increasing, and wage negotiations are becoming more challenging for employees. Some of those challenges have been countered by falling inflation, which has provided consumers some respite from the intense cost-of-living pressures felt in recent years. But 2024 is shaping up to be a tough year for households, with inflation still not beaten. That's evident in the stickiness of consumer inflation expectations, which remained stuck at 4.5%, still well above pre-COVID levels.

Figure 1. Consumer and business confidence



Source: Roy Morgan, Macrobond, ANZ Research

Our Business Outlook survey also painted a weaker picture, with headline business confidence falling 12pts to +23 and expected own activity down 7pts to +23. Inflation indicators were more mixed. The net proportion of firms expecting higher costs in the next three months and the proportion expecting to raise wages over the same time frame both ticked higher this month. However, the magnitude of those expected cost and wage increases, while still high, is falling steadily. Also, encouragingly, pricing intentions dipped slightly, and inflation expectations went under 4% for the first time since mid-2021.

While economic conditions remain challenging here and now, the good news is we are making solid progress. Inflation is clearly on the way down, though there are still some concerning signs of stickiness, and we continue to see risks to the inflation outlook as two-sided. But as inflation falls further, the RBNZ will have more headroom to look through any shocks that emerge. It's going to be a tough year for the economy, but we continue to move the right way along the necessary adjustment path.



Looking ahead



NZ Economic News

ANZ's latest data releases, forecast updates and insights

- [NZ Property Focus: buy vs rent](#)
- [NZ Insight: new Government, new fiscal strategy](#)
- [NZ GDP: ending 2023 with a fizzle](#)
- [NZ REINZ housing data: sideways](#)
- [RBNZ MPS Review: pivot!](#)
- [NZ Forecast Update: milk price revised up](#)
- [NZ Property Focus: cruel summer](#)
- [NZ Economic Outlook: calibrating the landing](#)
- [NZ Agri Focus: harvest time](#)
- [NZ labour market: hawkish surprise brings Feb hike into play](#)
- [NZ CPI Review: getting there](#)
- [NZ Half-Year Update 2023 Preview: new team, new game plan](#)
- [NZ Insight: house prices - impacts from proposed DTI and LVR settings](#)
- [NZ Insight: recession?](#)
- [NZ Insight: labour market capacity indicators](#)
- [NZ Insight: Coalition policy announcements](#)
- [NZ Insight: what an oil price shock could mean for inflation](#)
- [NZ Insight: macro impacts in New Zealand from an increase in global term rates](#)

Click [here](#) for more.

New Government, new strategy

This week the Government released its [2024 Budget Policy Statement \(BPS\)](#) which outlined the Budget priorities and included an updated fiscal strategy. The Government signalled that the operating allowance for Budget 2024 will be less than the \$3.5b built into the Half-Year Update forecasts, but with spending decisions still being worked through, no exact number was given. The multi-year capital allowance will be topped up to \$7bn (vs around \$3bn that was available for allocation at the Half-Year Update). This higher capex is for the next four years, but we will have to wait and see whether it is more than, or partially offsets, the lower operating allowance signalled (and potential reductions to allowances for future Budgets). Overall, we'd say the signal in the BPS is that discretionary fiscal policy could end up around par or possibly a little less expansionary compared to what was baked into the Half-Year Update outlook (depending on how much future operating allowances are lowered).

Tax and spending cuts will proceed, and based on the signalled operating allowance it looks likely they will be "fiscally neutral". Whether they are "economically neutral" is a question the RBNZ will need to think about. A fiscally neutral package could still become a small net drag on economic activity if a large enough share of the tax relief is saved or spent on imports, and public sector redundancies from spending cuts outweigh the positive indirect employment impact from slightly higher-than-otherwise household demand. If a "fiscally neutral" package does turn out to be more contractionary in its macroeconomic impact, that could allow the RBNZ to ease monetary conditions a little sooner than currently expected (albeit only marginally).

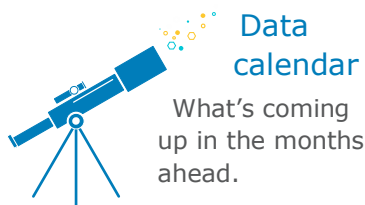
Turning to the fiscal strategy, the Government set out its objective to achieve an OBEGAL surplus, but the wording was vague in terms of a specific timeframe. The Government noted it will provide a specific timeframe at the Budget alongside updated fiscal forecasts, but we're not sure whether this means the Government will adopt a point-in-time target for returning to surplus or simply an indication of when it might achieve its objective. A point-in-time target would certainly be a meaningful tightening in fiscal settings if it did eventuate (provided the date is binding). The interim economic and tax forecasts provided by the Treasury showed tax revenues coming in \$14bn below the Half-Year Update forecasts through to the 2027/28 fiscal year. All else equal, that would likely wipe out the surpluses previously forecast in 2026/27 and 2027/28. But those forecasts did not include the new Government's policy changes or the other macroeconomic drivers of the fiscal position (such as interest rate and unemployment rate changes).

On its net debt objective, the Government has gone back to the old measure of net debt. And we think that's a good thing. Yes, it's not quite as comparable to some key international measures, but stripping out NZSF assets will mean less volatility, and ultimately an indicator that better reflects the Government's policy choices. This will make it a lot more binding than previously. The Government's short-term objective is to put net core Crown debt on a downward trajectory toward 40% of GDP, and once it is below 40%, maintain it within a band of 20% to 40% of GDP. That represents a tightening in fiscal settings from the previous Government's imposed debt ceiling of 50% net core Crown debt. At the Half Year Update, net core Crown debt was forecast to peak at 43.5% of GDP in 2023/24, falling under 40% by 2026/27.

The big missing piece for us was any comment about what the Government might do if the economy and revenues surprise on the upside, as that would have added a new symmetry around debt risks, and possibly help avoid pro-cyclical fiscal settings in the future. But overall, the new strategy is a notch higher on the prudent-o-meter, with perhaps a little headroom to go higher still? Time will tell.



Financial markets update



Date	Data/event
Wed 3 Apr (early am)	GlobalDairyTrade auction
Wed 3 Apr (10:45am)	Employment Indicators - Feb
Tue 4 Apr (1:00pm)	ANZ Commodity Price Index - Mar
Thu 4 Apr (10:45am)	Building Permits - Feb
Tue 9 Apr (10:00am)	NZIER QSBO - Q1
Wed 10 Apr (2:00pm)	RBNZ MPR
Thu 11 Apr (10:00am)	ANZ Truckometer - Mar
Fri 12 Apr (10:30am)	BusinessNZ Manuf PMI - Mar
Fri 12 Apr (10:45am)	Electronic Card Transactions - Mar
Fri 12 Apr (10:45am)	Selected Price Indexes - Mar
Mon 15 Apr (10:30am)	Performance Services Index - Mar
Mon 15 Apr (10:45am)	Net Migration - Feb
Wed 17 Apr (early am)	GlobalDairyTrade auction
Wed 17 Apr (10:45am)	CPI - Q1
Wed 24 Apr (10:45am)	Merchandise Trade - Mar
Fri 26 Apr (10:00am)	ANZ-RM Consumer Confidence - Apr
Tue 30 Apr (1:00pm)	ANZ Business Outlook - Apr
Wed 1 May (10:45am)	Labour Market - Q1
Thu 2 May (10:45am)	Building Permits - Mar
Mon 6 May (1:00pm)	ANZ Commodity Price Index - Apr
Wed 8 May (early am)	GlobalDairyTrade auction
Fri 10 May (10:30am)	BusinessNZ Manuf PMI - Apr
Mon 13 May (10:30am)	Performance Services Index - Apr
Tue 14 May (10:00am)	ANZ Truckometer - Apr
Tue 14 May (10:45am)	Electronic Card Transactions - Apr
Tue 14 May (10:45am)	Net Migration - Mar
Wed 22 May (2:00pm)	RBNZ MPS

Interest rate markets

Short- and long-term interest rates have consolidated over the past week, with tight trading ranges seen. The next week is a busy one in the US, with a host of key data releases (core PCE deflator, ISM Mfg survey, JOLTS) due. All of these have the potential to deliver volatility, which is likely to also be felt by the long end here if it eventuates. Directionally, we see the risks for local long-end rates as skewed to the upside, thanks mostly to bond supply fears, with markets viewing the cumulative \$14bn reduction in projected tax revenue in Wednesday's Budget Policy Statement as indicative of heightened fiscal risks. Offsetting that, though, the upcoming maturity of the May 2024 bond and issue of new bonds will lengthen the duration of bond indices, all of which points to the need for local fund managers to buy bonds to maintain duration. Turning to the short end, with a lot of easing now priced in (markets are now pricing in 121bps of cuts by next May), there is a limit to how much lower bellwether rates like the 2yr swap rate can go in the absence of further favourable winds. In that regard, all eyes are on the RBNZ MPR (April 10) and Q1 CPI (April 17) for a steer on whether the cuts markets are calling for are likely to get delivered or not.

FX markets

The Kiwi has struggled over the past week in the face of yet another comeback by the USD, which has recovered from last week's post-Fed dip, and some. Bearish sentiment towards the NZ economy (and the fiscal outlook) isn't helping, but it is getting swamped amid bigger global (read: US) themes, which remain dominant. Chief among these are hopes for a US soft landing and the surge in US equities, which is benefiting the USD as investors chase returns. Foreign buyers continue to dominate the local bond market, and any purchases they effect as the Treasury issues bonds have the potential to give the NZD a temporary boost, but they're not a game changer amid bigger global themes. Further afield, yen weakness to an extent not seen since 1990 has caught the attention of Japan's Ministry of Finance, and they have signalled that they are prepared to act should it weaken further, which markets have interpreted as a thinly veiled threat to intervene.

Key data summary

Budget Policy Statement. See our [Review](#).

ANZ-Roy Morgan Consumer Confidence - March. Fell 9pts to 86.4.

ANZ Business Outlook - March (Thursday 28 March, 1:00pm). Activity indicators [were softer](#). Inflation expectations finally fell under 4%.

The week ahead

Global Dairy Trade auction (Wednesday 3 April, early am). Dairy prices are expected to slip a further 0.5% at the next Global Dairy Trade event as the market struggles to recover from weaker-than-expected demand.

Monthly Employment Indicators - February (Wednesday 3 April, 10:45am). The resilience of employment growth through the second half of last year surprised us in the context of weak activity. However, that likely reflects a combination of lagged transmission and the ongoing supply side recovery, rather than strong new demand for labour.

Building Permits - February (Thursday 4 April, 10:45am). Monthly volatility aside, we expect the underlying downward trend to remain intact. However, the improvement in residential construction intentions in our Business Outlook survey suggests consents may find a floor soon.

ANZ Commodity Price Index - March (Thursday 4 April, 1:00pm).



Key forecasts and rates

	Actual			Forecast (end month)					
	Jan-24	Feb-24	Today	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25
FX rates									
NZD/USD	0.612	0.608	0.599	0.620	0.630	0.630	0.640	0.640	0.640
NZD/AUD	0.930	0.937	0.918	0.899	0.900	0.900	0.901	0.901	0.889
NZD/EUR	0.565	0.561	0.554	0.549	0.553	0.548	0.552	0.552	0.542
NZD/JPY	90.4	91.3	90.7	85.6	86.3	85.7	85.8	84.5	83.2
NZD/GBP	0.483	0.481	0.475	0.470	0.474	0.470	0.474	0.474	0.471
NZ\$ TWI	71.5	71.4	70.5	70.2	70.8	70.4	71.1	70.8	70.3
Interest rates									
NZ OCR	5.50	5.50	5.50	5.50	5.50	5.50	5.50	5.25	5.00
NZ 90 day bill	5.67	5.64	5.64	5.54	5.49	5.44	5.39	5.20	4.95
NZ 2-yr swap	4.78	4.98	4.83	4.88	4.77	4.66	4.55	4.39	4.27
NZ 10-yr bond	4.56	4.70	4.55	4.75	4.50	4.25	4.25	4.25	4.25

Economic forecasts

	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25
GDP (% qoq)	-0.1	0.2	0.2	0.3	0.3	0.3	0.4	0.6	0.6
GDP (% yoy)	-0.3	0.3	0.0	0.6	1.0	1.1	1.3	1.6	1.9
CPI (% qoq)	0.5	0.6	0.5	0.9	0.4	0.5	0.5	0.8	0.3
CPI (% yoy)	4.7	4.0	3.5	2.6	2.5	2.3	2.2	2.1	2.0
Employment (% qoq)	0.4	0.2	0.0	-0.1	0.0	0.1	0.2	0.2	0.3
Employment (% yoy)	2.4	1.5	0.5	0.5	0.1	0.0	0.2	0.5	0.8
Unemployment Rate (% sa)	4.0	4.2	4.4	4.6	5.0	5.2	5.3	5.4	5.5

Figures in bold are forecasts. mom: Month-on-Month; qoq: Quarter-on-Quarter; yoy: Year-on-Year. [Click here for full ANZ forecasts](#)

Figure 3. GDP level

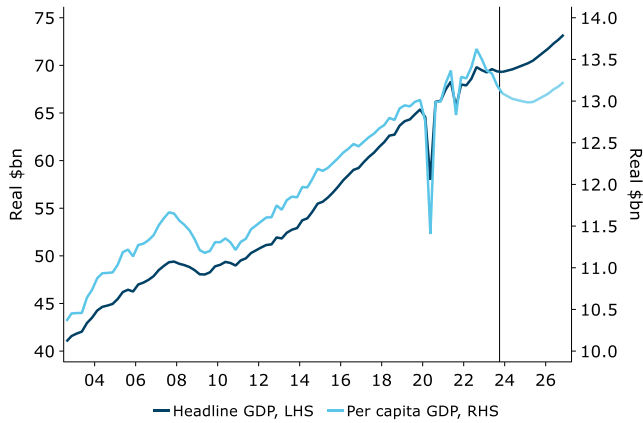


Figure 4. CPI inflation components

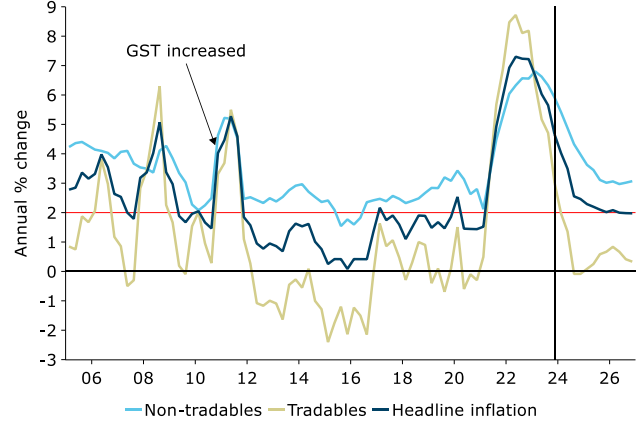


Figure 5. OCR forecast

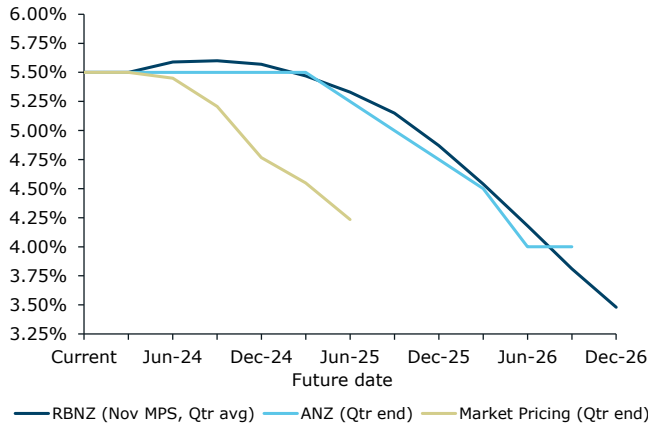
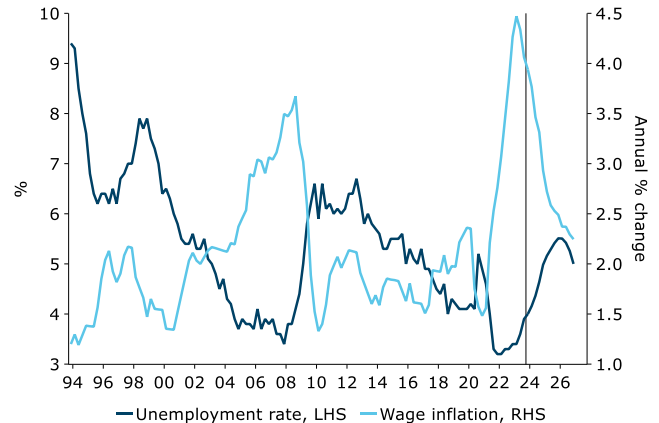


Figure 6. Unemployment and wage inflation



Source: Stats NZ, Bloomberg, RBNZ, Macrobond, ANZ Research



Contact us

Meet the team

We welcome your questions and feedback. Click [here](#) for more information about our team.



Sharon Zollner
Chief Economist

Follow Sharon on X
@sharon_zollner

Telephone: +64 9 357 4094
Email: sharon.zollner@anz.com

General enquiries:
research@anz.com

Follow ANZ Research
@ANZ_Research (global)



David Croy
Senior Strategist

Market developments, interest rates, FX, unconventional monetary policy, liaison with market participants.

Telephone: +64 4 576 1022
Email: david.croy@anz.com



Susan Kilsby
Agricultural Economist

Primary industry developments and outlook, structural change and regulation, liaison with industry.

Telephone: +64 21 633 469
Email: susan.kilsby@anz.com



Miles Workman
Senior Economist

Macroeconomic forecast co-ordinator, economic developments, GDP and activity dynamics, fiscal and monetary policy.

Telephone: +64 21 661 792
Email: miles.workman@anz.com



Henry Russell
Economist

Macroeconomic forecasting, economic developments, labour market dynamics, inflation and monetary policy.

Telephone: +64 21 629 553
Email: henry.russell@anz.com



Natalie Denne
PA / Desktop Publisher

Business management, general enquiries, mailing lists, publications, chief economist's diary.

Telephone: +64 21 253 6808
Email: natalie.denne@anz.com



Kyle Uerata
Economic Statistician

Economic statistics, ANZ proprietary data (including ANZ Business Outlook), data capability and infrastructure.

Telephone: +64 21 633 894
Email: kyle.uerata@anz.com

Important notice

Last updated: 20 February 2024

The opinions and research contained in this document (in the form of text, image, video or audio) are (a) not personal financial advice nor financial advice about any product or service; (b) provided for information only; and (c) general in nature and do not take into account your financial situation or goals.

This document may be restricted by law in certain jurisdictions. Recipients must observe all relevant restrictions.

Disclaimer for all jurisdictions: This document is prepared by ANZ Bank New Zealand Limited (ANZ Centre, 23-29 Albert Street, Auckland 1010, New Zealand). This document is distributed in your country/region by Australia and New Zealand Banking Group Limited (ABN11 005 357 522) (**ANZ**), a company incorporated in Australia or (if otherwise stated), by its subsidiary or branch (herein collectively referred to as **ANZ Group**). The views expressed in it are those of ANZ Economics and Markets Research, an independent research team of ANZ Bank New Zealand Limited.

This document is distributed on the basis that it is only for the information of the specified recipient or permitted user of the relevant website (**recipients**).

This document is solely for informational purposes and nothing in it is intended to be an invitation, solicitation or offer by ANZ Group to sell, or buy, receive or provide any product or service, or to participate in a particular trading strategy.

Distribution of this document to you is only as may be permissible by the laws of your jurisdiction, and is not directed to or intended for distribution or use by recipients resident or located in jurisdictions where its use or distribution would be contrary to those laws or regulations, or in jurisdictions where ANZ Group would be subject to additional licensing or registration requirements. Further, any products and services mentioned in this document may not be available in all countries.

ANZ Group in no way provides any personal financial, legal, taxation or investment advice to you in connection with any product or service discussed in this document. Before making any investment decision, recipients should seek independent financial, legal, tax and other relevant advice having regard to their particular circumstances.

Whilst care has been taken in the preparation of this document and the information contained within is believed to be accurate and made on reasonable grounds on the date it was published, ANZ Group does not represent or warrant the accuracy or completeness of the information. Further, ANZ Group does not accept any responsibility to inform you of any matter that subsequently comes to its notice, which may affect the accuracy of the information in this document.

This document may contain forward looking statements or opinions including statements regarding our intent, belief or current expectations regarding economic and market conditions, financial instruments and credit markets. Such statements are usually predictive in character, may not be accurate once the future becomes known and should not be relied upon when making investment decisions. Past performance is not a reliable indicator of future performance. ANZ does not accept any responsibility to inform you of any revisions to these forward-looking statements to reflect events or circumstances occurring after the date of this document.

Preparation of this document and the opinions expressed in it may involve material elements of subjective judgement and analysis. Unless specifically stated otherwise: they are current on the date of this document and are subject to change without notice; and, all price information is indicative only. Any opinions expressed in this document are subject to change at any time without notice.

ANZ Group does not guarantee the performance of any product mentioned in this document. All investments entail a risk and may result in both profits and losses. Any products and services described in this document may not be suitable for all investors, and transacting in these products or services may be considered risky.

ANZ Group expressly disclaims any responsibility and shall not be liable for any loss, damage, claim, liability, proceedings, cost or expense (**Liability**) arising directly or indirectly and whether in tort (including negligence), contract, equity or otherwise out of or in connection with this document to the extent permissible under relevant law. The contents of this document have not been reviewed by any regulatory body or authority in any jurisdiction.

ANZ Group may have an interest in the subject matter of this document. They may receive fees from customers for dealing in any products or services described in this document, and their staff and introducers of business may share in such fees or remuneration that may be influenced by total sales, at all times received and/or apportioned in accordance with local regulatory requirements. Further, they or their customers may have or have had interests or long or short positions in any products or services described in this document, and may at any time make purchases and/or sales in them as principal or agent, as well as act (or have acted) as a market maker in such products. This document is published in accordance with ANZ Group's policies on conflicts of interest and ANZ Group maintains appropriate information barriers to control the flow of information between businesses within the group.

Your ANZ Group point of contact can assist with any questions about this document including for further information on these disclosures of interest.

Australia. ANZ holds an Australian Financial Services licence no. 234527. For a copy of ANZ's Financial Services Guide please [click here](#) or request from your ANZ point of contact.

Brazil. This document is distributed on a cross border basis and only following request by the recipient. No securities are being offered or sold in Brazil under this document, and no securities have been and will not be registered with the Securities Commission - CVM.

Brunei, Japan, Kuwait, Malaysia, Switzerland, Taiwan. This document is distributed in each of these jurisdictions by ANZ on a cross-border basis.

Cambodia. The information contained in this document is confidential and is provided solely for your use upon your request. This does not constitute or form part of an offer or solicitation of any offer to engage services, nor should it or any part of it form the basis of, or be relied in any connection with, any contract or commitment whatsoever. ANZ does not have a licence to undertake banking operations or securities business or similar business, in Cambodia. By requesting financial services from ANZ, you agree, represent and warrant that you are engaging our services wholly outside of Cambodia and subject to the laws of the contract governing the terms of our engagement.

Canada. This document is general information only, is intended for institutional use only – not retail, and is not meant to be tailored to the needs and circumstances of any recipient. In addition, this document is not intended to be an offer or solicitation to purchase or sell any security or other financial instrument or to employ a specific investment strategy.

Chile. You understand and agree that ANZ is not regulated by Chilean Authorities and that the provision of this document is not subject to any Chilean supervision and is not guaranteed by any regulatory or governmental agency in Chile.

Important notice

Fiji. For Fiji regulatory purposes, this document and any views and recommendations are not to be deemed as investment advice. Fiji investors must seek licensed professional advice should they wish to make any investment in relation to this document.

Hong Kong. This document is issued or distributed in Hong Kong by the Hong Kong branch of ANZ, which is registered at the Hong Kong Monetary Authority to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities. The contents of this document have not been reviewed by any regulatory authority in Hong Kong. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice.

India. If this document is received in India, only you (the specified recipient) may print it provided that before doing so, you specify on it your name and place of printing.

Israel. ANZ is not a holder of a licence granted in Israel pursuant to the Regulation of Investment Advising, Investment Marketing and Portfolio Management Law, 1995 ("Investment Advice Law") and does not hold the insurance coverage required of a licensee pursuant to the Investment Advice Law. This publication has been prepared exclusively for Qualified Clients as such term is defined in the First Schedule to the Investment Advice Law. As a prerequisite to the receipt of a copy of this publication a recipient will be required to provide confirmation and evidence that it is a Qualified Client. Nothing in this publication should be considered Investment Advice or Investment Marketing as defined in the Investment Advice Law. Recipients are encouraged to seek competent investment advice from a locally licensed investment adviser prior to making any investment.

Macau. Click [here](#) to read the disclaimer for all jurisdictions in Mandarin. 澳门. 点击[此处](#)阅读所有司法管辖区的免责声明的中文版。

Myanmar. This document is intended to be general and part of ANZ's customer service and marketing activities when implementing its functions as a licensed bank. This document is not Securities Investment Advice (as that term is defined in the Myanmar Securities Transaction Law 2013).

New Zealand. This document is distributed in New Zealand by ANZ Bank New Zealand Limited. The material is for information purposes only and is not financial advice about any product or service. We recommend you seek advice about your financial situation and goals before acquiring or disposing of (or not acquiring or disposing of) a financial product.

Oman. ANZ neither has a registered business presence nor a representative office in Oman and does not undertake banking business or provide financial services in Oman. Consequently ANZ is not regulated by either the Central Bank of Oman (**CBO**) or Oman's Capital Market Authority (**CMA**). The information contained in this document is for discussion purposes only and neither constitutes an offer of securities in Oman as contemplated by the Commercial Companies Law of Oman (Royal Decree 4/74) or the Capital Market Law of Oman (Royal Decree 80/98), nor does it constitute an offer to sell, or the solicitation of any offer to buy non-Omani securities in Oman as contemplated by Article 139 of the Executive Regulations to the Capital Market Law (issued vide CMA Decision 1/2009). ANZ does not solicit business in Oman and the only circumstances in which ANZ sends information or material describing financial products or financial services to recipients in Oman, is where such information or material has been requested from ANZ and the recipient understands, acknowledges and agrees that this document has not been approved by the CBO, the CMA or any other regulatory body or authority in Oman. ANZ does not market, offer, sell or distribute any financial or investment products or services in Oman and no subscription to any securities, products or financial services may or will be consummated within Oman. Nothing contained in this document is intended to constitute Omani investment, legal, tax, accounting or other professional advice.

People's Republic of China (PRC). This document may be distributed by either ANZ or Australia and New Zealand Bank (China) Company Limited (**ANZ China**). Recipients must comply with all applicable laws and regulations of PRC, including any prohibitions on speculative transactions and CNY/CNH arbitrage trading. If this document is distributed by ANZ or an Affiliate (other than ANZ China), the following statement and the text below is applicable: No action has been taken by ANZ or any affiliate which would permit a public offering of any products or services of such an entity or distribution or re-distribution of this document in the PRC. So, the products and services of such entities are not being offered or sold within the PRC by means of this document or any other document. This document may not be distributed, re-distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations. If and when the material accompanying this document relates to the products and/or services of ANZ China, the following statement and the text below is applicable: This document is distributed by ANZ China in the Mainland of the PRC.

Peru. The information contained in this document has not been, and will not be, registered with or approved by the Peruvian Superintendency of the Securities Market (Superintendencia del Mercado de Valores, **SMV**) or the Lima Stock Exchange (Bolsa de Valores de Lima, **BVL**) or under the Peruvian Securities Market Law (Legislative Decree 6 861), and will not be subject to Peruvian laws applicable to public offerings in Peru. To the extent this information refers to any securities or interests, it should be noted the securities or interests may not be offered or sold in Peru, except if (i) such securities or interests were previously registered with the Peruvian Superintendency of the Securities Market, or (ii) such offering is considered a private offering in Peru under the securities laws and regulation of Peru.

Qatar. This document has not been, and will not be:

- lodged or registered with, or reviewed or approved by, the Qatar Central Bank (**QCB**), the Qatar Financial Centre (**QFC**) Authority, QFC Regulatory Authority or any other authority in the State of Qatar (**Qatar**); or
- authorised or licensed for distribution in Qatar, and the information contained in this document does not, and is not intended to, constitute a public offer or other invitation in respect of securities in Qatar or the QFC.

The financial products or services described in this document have not been, and will not be:

- registered with the QCB, QFC Authority, QFC Regulatory Authority or any other governmental authority in Qatar; or
- authorised or licensed for offering, marketing, issue or sale, directly or indirectly, in Qatar.

Accordingly, the financial products or services described in this document are not being, and will not be, offered, issued or sold in Qatar, and this document is not being, and will not be, distributed in Qatar. The offering, marketing, issue and sale of the financial products or services described in this document and distribution of this document is being made in, and is subject to the laws, regulations and rules of, jurisdictions outside of Qatar and the QFC. Recipients of this document must abide by this restriction and not distribute this document in breach of this restriction. This document is being sent/issued to a limited number of institutional and/or sophisticated investors (i) upon their request and confirmation that they understand the statements above; and (ii) on the condition that it will not be provided to any person other than the original recipient, and is not for general circulation and may not be reproduced or used for any other purpose.

Singapore. To the extent that this document contains any statements of opinion and/or recommendations related to an investment product or class of investment product (as defined in the Financial Advisers Act 2001), this document is distributed in Singapore by ANZ solely for the information of "accredited investors", "expert investors" or (as the case may be) "institutional investors" (each term as defined in the Securities and Futures Act 2001 of Singapore). ANZ is licensed in Singapore under the Banking Act 1970 of Singapore and is exempted from holding a financial adviser's licence under Section 23(1)(a) of the Financial Advisers Act 2001 of Singapore. In respect of any matters arising from, or in connection with, the distribution of this document in Singapore, please speak to your usual ANZ contact in Singapore.

Important notice

United Arab Emirates (UAE). This document is distributed in the UAE or the Dubai International Financial Centre (**DIFC**) (as applicable) by ANZ. This document does not, and is not intended to constitute: (a) an offer of securities anywhere in the UAE; (b) the carrying on or engagement in banking, financial and/or investment consultation business in the UAE under the rules and regulations made by the Central Bank of the UAE, the Emirates Securities and Commodities Authority or the UAE Ministry of Economy; (c) an offer of securities within the meaning of the Dubai International Financial Centre Markets Law (**DIFCML**) No. 12 of 2004; and (d) a financial promotion, as defined under the DIFCML No. 1 of 200. ANZ DIFC Branch is regulated by the Dubai Financial Services Authority (**DFSA**). The financial products or services described in this document are only available to persons who qualify as "Professional Clients" or "Market Counterparty" in accordance with the provisions of the DFSA rules.

United Kingdom. This document is distributed in the United Kingdom by Australia and New Zealand Banking Group Limited (**ANZ**) solely for the information of persons who would come within the Financial Conduct Authority (**FCA**) definition of "eligible counterparty" or "professional client". It is not intended for and must not be distributed to any person who would come within the FCA definition of "retail client". Nothing here excludes or restricts any duty or liability to a customer which ANZ may have under the UK Financial Services and Markets Act 2000 or under the regulatory system as defined in the Rules of the Prudential Regulation Authority (**PRA**) and the FCA. ANZ considers this document to constitute an Acceptable Minor Non-Monetary Benefits (**AMNMB**) under the relevant inducement rules of the FCA. ANZ is authorised in the United Kingdom by the PRA and is subject to regulation by the FCA and limited regulation by the PRA. Details about the extent of our regulation by the PRA are available from us on request.

United States. Except where this is a FX-related document, this document is distributed in the United States by ANZ Securities, Inc. (**ANZ SI**) which is a member of the Financial Regulatory Authority (**FINRA**) (www.finra.org) and registered with the SEC. ANZSI's address is 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 9160 Fax: +1 212 801 9163). ANZSI accepts responsibility for its content. Information on any securities referred to in this document may be obtained from ANZSI upon request. This document or material is intended for institutional use only – not retail. If you are an institutional customer wishing to effect transactions in any securities referred to in this document you must contact ANZSI, not its affiliates. ANZSI is authorised as a broker-dealer only for institutional customers, not for US Persons (as "US person" is defined in Regulation S under the US Securities Act of 1933, as amended) who are individuals. If you have registered to use our website or have otherwise received this document and are a US Person who is an individual: to avoid loss, you should cease to use our website by unsubscribing or should notify the sender and you should not act on the contents of this document in any way. Non-U.S. analysts may not be associated persons of ANZSI and therefore may not be subject to FINRA Rule 2242 restrictions on communications with the subject company, public appearances and trading securities held by the analysts. Where this is a FX-related document, it is distributed in the United States by ANZ's New York Branch, which is also located at 277 Park Avenue, 31st Floor, New York, NY 10172, USA (Tel: +1 212 801 916 0 Fax: +1 212 801 9163).

Vietnam. This document is distributed in Vietnam by ANZ or ANZ Bank (Vietnam) Limited, a subsidiary of ANZ.