

# ANZ BUSINESS OUTLOOK QUESTIONNAIRE

## THE NEW ZEALAND ECONOMY

With regard to the New Zealand Economy.

Do you believe that General Business Conditions **in 12 months' time** will have:

Improved

Remained the same

Deteriorated

What do you think the Inflation Rate (as measured by the Consumers Price Index) will be **in 12 months' time**?

%

## YOUR BUSINESS

With regard to **your business** how do you expect the following variables to have changed **in 12 months' time**?

Average wages/salaries of regular staff (not contractors)  %

	Increased	Remained the same	Decreased
Real Business Activity (i.e. volume, not \$ revenue)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Real Profits (i.e. inflation adjusted profits)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Employment	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Investments in buildings, plant, equipment (including IT equipment)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Real Exports (i.e. volume, not \$ revenue)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Residential construction activity (volume, leave blank if not applicable)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Non-residential construction activity (volume, leave blank if not applicable)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

With regard to **your business** how do you expect the following variables to have changed **in 3 months' time**?

Average selling price of your goods/services  %

Average cost of goods/services purchased  %

	Increased	Remained the same	Decreased
Capacity Utilisation (i.e. operating rate of existing capital equipment, ignoring seasonal factors)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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With regard to your business, compared with the **same month one year ago**, how have the following variables changed?

Average wages/salaries of regular staff (not contractors )  %

	Increased	Remained the same	Decreased
Real Business Activity (i.e. volume, not \$ revenue)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Employment	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Will it be easier or harder to get credit in New Zealand **in 12 months' time**?

Easier

Remain the same

Harder

How many employees do you have?

5 or less	Between 21 and 50
Between 6 and 20	51 or more

Whether your business expects to invest in buildings, plant or equipment (including IT equipment) **over the next 12 months** or not, what are the three main considerations that have driven this expectation? (1 = most important consideration, 2 = second most important, 3 = third most important)

Drag 3 items into the box on the right

Items	Three main considerations
The domestic economic outlook	
The global economic outlook	
Labour costs	
Skilled labour shortages	
Level of spare capacity	
Interest rates	
Credit availability	
The exchange rate	
Central government policy	
Local government policy	
Other (please specify)	
<input type="text"/>	

What are the top 3 most important problems facing your firm?

Drag 3 items into the box on the right

**Items**

- Regulation and paper work
- Low turnover
- Internal management difficulties
- Interest rates
- Finding skilled labour
- Exchange rates
- High rates of pay
- Competition from other businesses
- Cashflow/debtors
- Access to finance
- Non-wage cost inflation
- Other (please specify)

**Top 3 most important problems**

For the following statements, please rate the impact on your business from 0 (none) to 10 (extreme) of current international freight disruptions:

	0	1	2	3	4	5	6	7	8	9	10
Inward supply of goods	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Ability to deliver goods to your customers	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>