"Quarterly" **ANZ** INVESTMENTS refers to how often these statements are Quarterly Disclosure Statement for the twelve months ended 31 March 2015 published ANZ KiwiSaver Scheme KiwiSaver Period for the information published in this **Balanced Fund** scheme and disclosure statement. fund name. What is the purpose of this statement? This statement provides key information about the ANZ KiwiSaver Scheme Balanced Fund. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in These rules accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013 This information is not audited and may be require KiwiSaver providers to Description of the fund produce annual and The Balanced Fund invests in cash and fixed interest assets with similar amounts of share and listed property assets. It quarterly may also invest in alternative assets. The objectives of the Balanced Fund are to: statements · Consistently deliver positive real investment returns in the form of income and capital growth by investing in a range of about the asset classes; and funds in a · Achieve investment performance that reflects the level of risk applicable to the Balanced Fund's underlying asset simple and classes. standardised Total value of the fund at the date stated in the title, Total value of the fund (\$) 1,011,759,499 form. including returns, fees and taxes. Number of members in the fund 81,469 1 October 2007 Date fund started The date the fund started receiving contributions. How has the fund performed? Past vear Annual return 12.85% (after deductions for fees and taxes<sup>1</sup>) This is the annual return for an amount invested at the start of the year with no additional contributions How has the fund performed in the past? This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future. 20% The "tax year" runs from 1 April to 31 March 16.98% 15% 12.85% 11.52% Annual return 10% 7.16% 5.54% 4.92% 3.08% The last bar in the graph shows the annual average 5% return for the fund since the date the fund started 0% The yearly receiving contributions. Therefore, it won't match returns in the average of the annual return for the previous tax -5% years shown to the left on this graph. this graph refer to a tax -10% year. Only -11.21% -15% full years are 3/31/2010 Average 3/31/2012 3/31/2013 3/31/2014 3/31/2011 shown annual return What fees were members charg The returns above are after deductions for fund fees<sup>2</sup>. These fees were last totalled up for the year end 31 March 2014 This table and were: refers to fees The total fee charged to the fund each year. The charged in a % of members' tax year so fund fee will reduce the fund's unit price. investments will not **Total fund fees** 

change until the following year.

(0.99%

0.90%

0.00%

0.09%

"Other fees and costs" include trustee fees and other costs such as audit costs, legal fees and postage incurred on behalf of the fund.

Members were also charge membership fees of up to \$24 over the year to 31 March 2014.

The "membership fee" is a flat 'dollar-based' fee that comes out of your account each month.

Scheme Provide ANZ New Zealand Investments Limited

Which are made up of:

Annual management fee

Performance-based fees

Other fees and costs

ANZ New Zealand Investments Limited is the manager and provider of the scheme.

Quarterly Disclosure Statement for the twelve months ended 31 March 2015

ANZ KiwiSaver Scheme: Balanced Fund (continued)

# Example of how this applies to a member

Sarah had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Sarah received a return after fund fees and tax were deducted of \$1,285 (that's 12.85% of her initial \$10,000). Sarah also paid \$24 in membership fees<sup>3</sup>. This gives Sarah a total return of \$1,261 for the year.

New Zealand fixed interest

8.24%

International fixed

interest 23.28%

Cash and cash

equivalents

16.13%

These are the asset classes the fund is invested in at the date of this statement.

### What does the fund invest in?

### Actual investment mix

International

equities 34.00%

This shows the types of assets that the fund invests in.

Australasian

equities

10.56%

Listed property

7.79%

This is the return (after fees and taxes) for the previous 12 months as shown on the first page on the statement.



This is what



This shows the mix of assets that the fund generally intends to invest in.

Cash and cash equivalents	10.00%
New Zealand fixed interest	12.00%
International fixed interest	28.00%
Australasian equities	13.00%
International equities	29.00%
Listed property	8.00%
Unlisted property	0.00%
Unknown	0.00%
Other	0.00%

we refer to
as
'Benchmark
asset class
mix' and is
used as a
starting point
for deciding
how much a
fund invests
in each asset
class.

This shows the fund's 10 highest-value individual assets, taking into account the funds investments in other funds holding securities.

# Top 10 investments

Name	Percentage of fund net assets	Туре	Country	Credit rating (if applicable)
Cash Deposit (UBS USD)	1.70%	New Zealand fixed interest	United States	
BNZ Registered Certificate of Deposit 7/4/15	0.97%	Australasian equities	New Zealand	A1+
ASB Registered Certificate of Deposit 23/6/15	0.81%	New Zealand fixed interest	New Zealand	A1+
NZ Govt Stock 6.0% 2021	0.79%	Australasian equities	New Zealand	AA+
Rabobank Floating Rate Note 24/8/15	0.75%	Cash and cash equivalents	New Zealand	A+
BNZ Registered Certificate of Deposit 12/6/15	0.74%	International equities	United States	A1+
NZ Govt Stock 5.5% 2023	0.74%	Australasian equities	New Zealand	AA+
Fletcher Building Ltd	0.71%	Australasian equities	New Zealand	
Ryman Healthcare Ltd	0.70%	Cash and cash equivalents	New Zealand	
Rabobank registered Certificate of Deposit 7/5/15	0.68%	Cash and cash equivalents	New Zealand	A1
	Cash Deposit (UBS USD)  BNZ Registered Certificate of Deposit 7/4/15  ASB Registered Certificate of Deposit 23/6/15  NZ Govt Stock 6.0% 2021  Rabobank Floating Rate Note 24/8/15  BNZ Registered Certificate of Deposit 12/6/15  NZ Govt Stock 5.5% 2023  Fletcher Building Ltd  Ryman Healthcare Ltd  Rabobank registered Certificate	Name assets  Cash Deposit (UBS USD) 1.70%  BNZ Registered Certificate of Deposit 7/4/15  ASB Registered Certificate of Deposit 23/6/15  NZ Govt Stock 6.0% 2021 0.79%  Rabobank Floating Rate Note 24/8/15  BNZ Registered Certificate of Deposit 12/6/15  NZ Govt Stock 5.5% 2023 0.74%  Fletcher Building Ltd 0.70%  Rabobank registered Certificate 0.68%	Name assets Type  Cash Deposit (UBS USD) 1.70% New Zealand fixed interest  BNZ Registered Certificate of Deposit 7/4/15  ASB Registered Certificate of Deposit 23/6/15  NZ Govt Stock 6.0% 2021 0.79% Australasian equities  Rabobank Floating Rate Note 24/8/15  BNZ Registered Certificate of Deposit 12/6/15  NZ Govt Stock 5.5% 2023 0.74% Australasian equities  Fletcher Building Ltd 0.71% Australasian equities  Ryman Healthcare Ltd 0.70% Cash and cash equivalents  Cash and cash equivalents  Cash and cash equities  Cash and cash equivalents  Cash and cash equivalents	Name  Cash Deposit (UBS USD)  1.70%  New Zealand fixed interest  United States  BNZ Registered Certificate of Deposit 7/4/15  ASB Registered Certificate of Deposit 23/6/15  NZ Govt Stock 6.0% 2021  Rabobank Floating Rate Note 24/8/15  BNZ Registered Certificate of Deposit 12/6/15  NZ Govt Stock 6.0% 2021  Rabobank Floating Rate Note 24/8/15  BNZ Registered Certificate of Deposit 12/6/15  NZ Govt Stock 6.0% 2021  Australasian equities  New Zealand  Cash and cash equivalents  New Zealand  Fletcher Building Ltd  O.71%  Australasian equities  New Zealand  Ryman Healthcare Ltd  O.70%  Cash and cash equivalents  New Zealand  Rabobank registered Certificate  O.68%  Cash and cash equivalents  New Zealand

The top 10 investments make up 8.59% of the fund.

Credit ratings are applicable for debt securities (e.g. bonds and term deposits).

Quarterly Disclosure Statement for the twelve months ended 31 March 2015

ANZ KiwiSaver Scheme: Balanced Fund (continued)

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other positions
Graham Ansell	General Manager Investment Management	2 years, 4 months	Head of Fixed Interest, ANZ Bank New Zealand Limited	16 years, 2 months
Stuart Brentnall	Chief Investment Officer	2 years, 8 months	Chief Investment Officer, OnePath Australia	3 years
Mark Rider	Head of Investment Strategy & Asset Allocation	1 year, 10 months	Head of Investment Strategy, Australia, UBS Global Asset Management	9 years, 6 months
Stuart Millar	Senior Capital Markets Manager	2 years, 10 months	Investment Manager Strategy, ANZ Bank New Zealand Limited	8 years
Alan Clarke	Investment Analyst	8 years, 2 months	Not relevant	Not relevant

# Further information

#### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of the funds related-party transactions compared with the last quarter. All related party transactions during the quarter were conducted at arms length. See the ANZ KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

## Changes to trade allocation, execution and proxy voting policies

There have not been changes to the funds trade allocation, execution and proxy voting policies the past three months. See the below link for more information about these policies.

Trade allocation, execution and proxy voting

## Changes to valuation methods

There have not been changes to the fund's valuation methods to the past three months.

Related parties include, for instance, ANZ Bank New Zealand Limited (ANZ). For example, the fund may invest in deposits or enter into foreign exchange contracts with ANZ.

# Electronic disclosure of this information

Most of the information contained in this Statement, including some additional information, is available in a spreadsheet at the below link.

Balanced Fund data file

How we value a fund's assets and liabilities.

# Notes

<sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

<sup>2</sup> Fund fees are fees charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

<sup>3</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme. We may, generally or in respect of any particular member, waive part or all of any fee payable to us.

# ANZ KiwiSaver Scheme: Balanced Fund

# Manager's Certificate

for the twelve months ended 31 March 2015

ANZ New Zealand Investments Limited, the Manager of the ANZ KiwiSaver Scheme, has prepared the Disclosure Statement for the Balanced Fund for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013. The Manager declares that to the best of its knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with the Regulations and the information presented is accurate.

The disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the ANZ KiwiSaver Scheme.

On behalf of ANZ New Zealand Investments Limited, the Manager:

Ana-Marie Lockyer

Shockye

General Manager Wealth Products and Marketing

21 April 2015

1. Trade allocation policies - how trades that are ordered at the same time on behalf of multiple funds are fairly apportioned.

execution policies how trades are executed on behalf of the fund.

2. Trade

3. Proxy voting policies - voting rights in relation to the funds assets.