

ONEANSWER KIWISAVER SCHEME

STATEMENT OF INVESTMENT POLICY AND OBJECTIVES (SIPO)

Effective from 30 September 2021

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The most up-to-date version of the SIPO is available on the scheme and offer registers (Disclose), which can be found at disclose-register.companiesoffice.govt.nz. You can also read other information about the scheme and the offer, including the product disclosure statement, the guide and other material information on this website.

1. Description of the scheme

The OneAnswer KiwiSaver Scheme (the **scheme**) is a managed investment scheme.

Funds

The scheme offers 13 funds (each a **fund** and together the **funds**), including both multi-asset-class funds and single-asset-class funds.

The multi-asset-class funds are:

- Growth Fund
- Balanced Growth Fund
- Balanced Fund
- Conservative Balanced Fund
- Conservative Fund

The single-asset-class funds are:

- Cash Fund
- New Zealand Fixed Interest Fund
- International Fixed Interest Fund
- Australasian Property Fund
- International Property Fund
- Australasian Share Fund
- International Share Fund
- Sustainable International Share Fund

See Appendix A for more information on the asset classes our funds invest in.

Lifetimes

The scheme also offers a Lifetimes option. If you select the Lifetimes option, your KiwiSaver savings are invested in one of our five multi-asset-class funds, or in our Cash Fund, based on your age.

2. Manager and supervisor

ANZ New Zealand Investments Limited is the manager of the scheme (**ANZ Investments, manager, we, us and our**). As the manager, we are responsible for managing the investments of the funds.

The New Zealand Guardian Trust Company Limited is the licensed supervisor of the scheme (the **supervisor**). The supervisor is independent of us and supervises how we run the scheme, for the benefit of you and other investors.

3. Investment philosophy

Our investment philosophy is based on eight key beliefs. We believe:

- long-term investors outperform short-term investors
- the target investment mix of a fund is the primary driver of investment risk and return
- a well-diversified portfolio providing exposure to a carefully selected mix of asset classes is necessary for investors to meet their investment goals
- markets are not perfectly efficient, leading to opportunities for active management
- active management can add value both at the asset allocation and investment selection levels
- in the value of quality, simplicity and transparency when selecting investments
- in the importance of strong governance and efficient portfolio management and implementation, and
- in the integration of environmental, social and governance (**ESG**) factors into our investment management processes because we believe that these factors are some of the drivers of long-term investment risks and returns.

Our active management of the funds may include:

- varying the investment mix by adjusting allocations to asset classes depending on how we expect them to perform, and
- selecting the asset classes and assets that a fund invests in.

The aim of active management is to achieve better investment performance than investing by tracking a particular index or market.

4. Investment strategy

Investment strategy

Each fund has a different investment strategy. The investment strategy of a fund is made up of the:

- investment objectives
- target investment mix
- target investment mix ranges (or limits), and
- index or composite index that performance is measured against.

See Appendix B for more information on the investment strategies of our funds.

Permitted investments

Our funds are permitted to invest in underlying funds, cash and cash equivalents, and derivatives.

5. Investment objectives

Each fund has a different investment objective. See Appendix B for more information on the objectives of our funds.

6. Investment policy and processes

The investment policy of the scheme is to invest the assets of each fund according to the investment strategy described in the SIPO, while complying with:

- all applicable laws, and
- the requirements of the scheme's governing document.

The processes set out below are followed when managing the assets of each fund.

Investment strategy review

We review the investment strategy for each fund as part of our strategic asset allocation process. This is done at least once every three years to set each fund's target investment mix and ranges.

We forecast how each asset class will perform over the long term, both in isolation and in relation to other asset classes. We then use the forecasts to construct what we believe will be the most effective target investment mix and ranges, with the aim of:

- increasing the probability of achieving the investment objectives, and
- achieving the highest return over time within acceptable risk levels.

As part of the review, the metrics that may be monitored include:

- the probability of a negative yearly return
- stress testing how each fund would perform in a range of scenarios
- the expected number of years out of 20 in which returns will be negative, and
- assessment of concentration of risk factors.

For single-asset-class funds it is unlikely that the fund's target investment mix and ranges will change.

Tactical asset allocation

For the multi-asset-class funds, we use tactical asset allocation to set each fund's desired investment mix (within the target investment mix ranges), based on how we believe an asset class is likely to perform over the short term. We also vary the investment mix to manage risk and cash flow.

Underlying funds

Our multi-asset-class funds invest into underlying wholesale multi-asset-class funds that we manage. Our underlying wholesale multi-asset-class funds invest into underlying funds that each invest in a single asset class.

Our single-asset-class funds invest into underlying wholesale single-asset-class funds that we manage. Each underlying wholesale single-asset-class fund invests in a single asset class.

We appoint external fund managers to select the assets in some of our underlying single-asset-class funds.

See Appendix A for more information on the nature and type of investments that our underlying funds invest in.

See Appendix C for more information on the underlying funds, the manager and the external fund managers.

Rebalancing

A fund's investment mix is generally monitored each business day to check that it is within its target investment mix ranges. The target investment mix and ranges are based on:

- the cash and cash equivalents held by the fund, and
- the asset class of the underlying single-asset-class funds.

They are not based on the cash, cash equivalents or any other assets held by the underlying fund(s).

Factors that may cause a fund's ranges to be exceeded may include:

- size and timing of cash flows, and
- market volatility.

If a fund's ranges are exceeded, we will rebalance its actual investment mix to bring it back within the ranges. This process usually occurs within five business days.

Liquidity risk management

We maintain a liquidity risk management framework that includes strategies and controls to manage liquidity risk. Our management of liquidity risk includes consideration of asset allocation, diversification across and within asset classes, the liquidity of the assets held and our ability to readily pay withdrawal requests.

Currency hedging

We or the external fund managers use currency hedging to mitigate foreign currency risk. We will carry out currency hedging in line with the hedging style, benchmark and ranges set out in the table below for the applicable asset class. Currency hedging is generally implemented using derivatives such as forward foreign exchange contracts.

Currency hedging is generally monitored each business day to check that it is in line with the fund's desired hedging level and within the fund's currency hedging ranges.

Asset class	Sub-class	Hedging style	Benchmark (%)	Range (%)
Fixed interest assets (all funds)	New Zealand	Not applicable	Not applicable	Not applicable
	International	Passive	100	Targets 100
Listed property assets (all funds)	Australasian	Passive	100	Targets 100
	International	Passive	100	Targets 100
Equities (multi-asset-class funds only)	Australasian	Active	50	0-100
	International	Active	65	0-100
Equities (single-asset-class funds only)	Australasian	Active	0	0-100
	International	Active	0	0-100
Other (multi-asset-class funds only)	Listed infrastructure	Passive	100	Targets 100

Active hedging means that, in addition to managing currency risk, we or the external fund managers aim to add value to a fund by tactically adjusting the hedging level above or below the benchmark and/or by adjusting the mix of currencies that the New Zealand dollar is hedged to. This is always done within specified ranges based on the view of how the New Zealand dollar will perform.

Passive hedging means we or the external fund managers target the benchmark hedging level (i.e. 100%), although actual hedging may differ from this, due to cash flow and market movements.

Derivatives

We or the external fund managers use derivatives to reduce investment risks, such as currency risk, or as an efficient way to gain exposure to an asset or an asset class such as equities (e.g. using equity futures). They are not used for leverage. We or the external fund managers generally manage and monitor derivative exposures each business day.

The use of derivatives is subject to the limitations imposed by the governing document, the SIPO, the SIPOs of any underlying funds and our derivatives policy. In addition, our derivative counterparties must meet minimum credit ratings.

Trade allocation

All our funds invest in other funds (called underlying funds) either managed by us or by external fund managers. Orders to buy or sell units in underlying funds are generally fully allocated. For derivatives such as forward foreign currency contracts and futures, orders to buy or sell these contracts are generally fully allocated. In the unlikely event that an order isn't fully allocated, we or the external fund manager will allocate fairly on a pro rata basis of the total order.

Proxy voting

As the funds do not hold equities directly, they are not called on to vote on resolutions proposed for securities in which the funds ultimately invest. However, for the underlying funds that hold equities, our general policy is to vote on all proxies.

Valuation

We generally calculate the unit price for each fund on each business day. This unit price will set the transactional value of a fund on that day for those investors wishing to contribute to or withdraw from the fund, and takes into account the following factors:

- known assets and liabilities
- expected income, and
- daily fees and charges.

Our valuation process will generally:

- use market values where available (including either the bid, ask or last traded prices for quoted investments) to value investments held
- assume investments are held on a going concern basis
- apply exchange rates on the basis of the exchange rate applicable to a transaction, or value investments held at the WM/Reuters 4pm London Exchange Rates, and
- value most assets and liabilities held by the fund each business day using the latest market information available.

In addition, our valuations are objective, not subject to undue influence and are independently verified by external audit processes on an annual basis.

Once the daily unit price is calculated and verified, it is applied to investors' accounts within our registry. The value of an investor's account on a particular day is the unit price calculated for that day multiplied by the number of units on issue to that investor (plus or minus any tax accrual).

In the event market values, systems or pricing interfaces are unavailable, we may price the fund based on the movement of the market index the fund is measured against. Once market values become available, the normal valuation/pricing process will be followed.

External fund manager selection and monitoring

We have a process for selecting our external fund managers, who manage some of the assets in the underlying funds. We select external fund managers that we believe are among the best in their class. We take into account both quantitative and qualitative aspects, and look at a number of factors, including:

- people – experienced and stable investment teams,
- parent firm – stable businesses being well-led by experienced company management,
- investment philosophy and process – a philosophy that aligns or complements our own philosophy and that is reflected in a disciplined process, and
- performance – managers that have generated strong performance over the long term.

Once selected, an external fund manager is subject to a rigorous on-going monitoring process. Each external fund manager is regularly assessed against the above criteria. We also regularly compare our external fund managers against other managers we rate highly.

Responsible investment

We integrate ESG factors into our investment management process. We do this because we believe that these factors are some of the drivers of long-term investment risks and returns.

When assessing an investment, we look at a range of financial and non-financial criteria. Financial criteria can include balance sheet strength, valuation or future earnings. Non-financial criteria can include management strength, industry composition, environmental factors (e.g. pollution, resource usage, climate change), social factors (e.g. human rights, health and safety, diversity) or governance factors (e.g. corruption, transparency, board structure).

For the avoidance of doubt, we do not make investments in companies or industries based solely on ESG factors.

Companies or industries that have any ESG issues are subject to further consideration. This covers both existing and prospective investments and consideration of some or all of the following:

- global best practices
- our view on the expectations of our investors or clients
- the impact of an exclusion on returns
- the severity of any ESG related breaches or actions
- the likely success of an alternative course of action (for example, engagement), or
- the severity of failure to manage for climate change.

Depending on the results of our review we might continue to hold, review on a periodic basis, divest, or exclude the company or industry as an investment.

If we buy units in a fund that isn't managed by us, our investment might be exposed to companies we would ordinarily exclude. This possibility is factored into our decision to buy any such units. We do not typically invest in such funds.

Our external fund managers are contracted by us to manage the assets of some of our underlying funds. This contractual relationship enables us to set the investment mandate with our external fund managers and work with them on matters such as responsible investment.

For more information about our approach to responsible investment, visit anz.co.nz/OA-responsibleinvesting.

There are additional responsible investment considerations taken into account for the Sustainable International Share Fund. For more information, please refer to Appendix B.

7. Investment performance

Measuring performance

We measure performance for each fund on:

- an after-fees and before-tax basis, and
- an after-fees and after-tax basis (at the highest prescribed investor rate).

Each month, the daily performance outcomes for each fund are aggregated into longer-term measures of performance, including but not limited to monthly, three-monthly, one-year, three-year and five-year. These are compared against fund objectives, indices, peers and other like funds.

Market indices

The performance of each fund is compared against a relevant market index or composite index. See Appendix C for more information on these indices.

8. SIPO compliance and review

We generally monitor the funds each business day to confirm compliance with the SIPO.

We review the SIPO annually and on an ad-hoc basis as required. An ad-hoc review may be carried out due to:

- a review of a fund's target investment mix or investment objectives,
- a change in the underlying funds or external fund managers;
- fundamental changes in the investment environment, or
- a change in law or regulation.

We can make changes to the SIPO at any time. Any changes are approved by us in accordance with our internal policies and procedures. This may include approval by internal committees and forums covering product and investment management (as appropriate to the change).

We will consult with the supervisor before making any changes and any material changes will be outlined in the scheme's annual report.

APPENDICES

APPENDIX A – ASSET CLASSES

The asset classes that our funds and underlying funds invest in are described below:

Asset class	Description
Cash and cash equivalents	Interest-bearing deposits with one or more registered banks (such as term deposits), short-term debt securities (maturity no greater than 365 days), floating rate notes.
Fixed interest	Debt securities issued by governments, corporations, local authorities or banks (called issuers). The issuer generally pays a set (or fixed) interest rate for a set period of time. Cash and cash equivalents may also be included in fixed interest assets.
Listed property	Shares or units in property trusts or companies. Those trusts or companies own or invest directly in property. These investments are generally listed on a stock exchange.
Equities	Investments that give the holder part-ownership of a company, corporation or similar entity, including units, shares, or other equity investments, such as some types of exchange traded futures or exchange traded funds. These investments are generally listed on a stock exchange. Equities might sometimes be referred to as shares.
Other (listed infrastructure)	Shares in infrastructure companies. Those companies own or invest directly in assets that communities and economies require to function, for example water, gas and electricity distribution assets, airports, toll-roads and telecommunication towers. These investments are generally listed on a stock exchange.
Other (alternatives)	An asset that doesn't fit into our four main asset classes (cash and cash equivalents, fixed interest, listed property and equities) and is not listed infrastructure. Alternative assets may include commodities, hedge funds and private equity.

The funds and underlying funds may invest in other investments that we consider to be part of the relevant asset class. We may also use derivatives, see section 6 for more information.

APPENDIX B – FUND OBJECTIVES AND STRATEGY

The investment strategy and objectives for each fund are outlined on the following pages.

Capital market assumptions

Our fund objectives are based on capital market assumptions. Capital market assumptions are what we assume:

- the expected return of each asset class will be, and
- the volatility of each asset class will be (how much the value will go up and down).

These assumptions are based on an analysis of factors such as:

- inflation
- economic growth
- corporate earnings growth
- current valuations of asset classes
- trends in interest rates and central bank action, and
- market sentiment towards the different asset classes.

Our fund objectives are intended to be measured over the long term, which we define as at least one complete market cycle. Market cycles typically last 5-15 years. For this reason when assessing our fund objectives, we focus on longer-term return expectations.

No guarantee of investments in the scheme

Investments in the scheme are not deposits in ANZ Bank New Zealand Limited, Australia and New Zealand Banking Group Limited or their subsidiaries (together ANZ Group), nor are they liabilities of ANZ Group. ANZ Group does not stand behind or guarantee ANZ Investments. Investments are subject to investment risk, including possible delays in repayment, and loss of income and principal invested. ANZ Group will not be liable to you for the capital value or performance of your investment.

Your investment in the scheme is not guaranteed by ANZ Group, the supervisor, any of their directors or any other person.

No guarantee of fund objectives

We do not guarantee that the objectives of each fund will be achieved.

Growth Fund

Description

The Growth Fund invests mainly in growth assets (equities, listed property and listed infrastructure), with a smaller exposure to income assets (cash and cash equivalents and fixed interest). The fund may also invest in alternative assets.

For more information on these asset classes, see Appendix A.

Objectives

The Growth Fund aims to achieve (after the fund charge and before tax) over the long term a higher yearly return allowing for large movements of value up and down including occasional negative yearly returns.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	4	0-24
	International		
Fixed interest	New Zealand	4	0-24
	International	12	0-32
Sub-total (cash and cash equivalents & fixed interest)		20	0-40
Listed property	Australasian	4.2	0-19
	International	4.8	
Equities	Australasian	15	0-35
	International	53	33-73
Other	Listed infrastructure	3	0-12
	Alternatives	0	0-15
Sub-total (listed property, equities & other)		80	60-100

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Growth Fund if they are aged 35 or under.

Balanced Growth Fund

Description

The Balanced Growth Fund invests mainly in growth assets (equities, listed property and listed infrastructure), with some exposure to income assets (cash and cash equivalents and fixed interest). The fund may also invest in alternative assets.

For more information on these asset classes, see Appendix A.

Objectives

The Balanced Growth Fund aims to achieve (after the fund charge and before tax) over the long term a moderate to higher yearly return allowing for moderate to large movements of value up and down including occasional negative yearly returns.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	6	0-26
	International		
Fixed interest	New Zealand	7.5	0-27.5
	International	21.5	1.5-41.5
Sub-total (cash and cash equivalents & fixed interest)		35	15-55
Listed property	Australasian	3.5	0-17.5
	International	4	
Equities	Australasian	12	0-32
	International	43	23-63
Other	Listed infrastructure	2.5	0-10
	Alternatives	0	0-15
Sub-total (listed property, equities & other)		65	45-85

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Balanced Growth Fund if they are aged between 36 and 45.

Balanced Fund

Description

The Balanced Fund invests in similar amounts of income assets (cash and cash equivalents and fixed interest) and growth assets (equities, listed property and listed infrastructure). The fund may also invest in alternative assets.

For more information on these asset classes, see Appendix A.

Objectives

The Balanced Fund aims to achieve (after the fund charge and before tax) over the long term a moderate yearly return allowing for moderate movements of value up and down including occasional negative yearly returns.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	10	0-30
	International		
Fixed interest	New Zealand	10.5	0-25.5
	International	29.5	14.5-44.5
Sub-total (cash and cash equivalents & fixed interest)		50	35-65
Listed property	Australasian	2.8	0-16
	International	3.2	
Equities	Australasian	9.5	0-24.5
	International	32.5	17.5-47.5
Other	Listed infrastructure	2	0-8
	Alternatives	0	0-12
Sub-total (listed property, equities & other)		50	35-65

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Balanced Fund if they are aged between 46 and 55.

Conservative Balanced Fund

Description

The Conservative Balanced Fund invests mainly in income assets (cash and cash equivalents and fixed interest), with some exposure to growth assets (equities, listed property and listed infrastructure). The fund may also invest in alternative assets.

For more information on these asset classes, see Appendix A.

Objectives

The Conservative Balanced Fund aims to achieve (after the fund charge and before tax) over the long term a modest to moderate yearly return allowing for modest to moderate movements of value up and down including occasional negative yearly returns.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	15	0-35
	International		
Fixed interest	New Zealand	12.5	0-27.5
	International	37.5	22.5-52.5
Sub-total (cash and cash equivalents & fixed interest)		65	50-80
Listed property	Australasian	2.1	0-14.5
	International	2.4	
Equities	Australasian	6.5	0-21.5
	International	22.5	7.5-37.5
Other	Listed infrastructure	1.5	0-6.5
	Alternatives	0	0-10
Sub-total (listed property, equities & other)		35	20-50

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Conservative Balanced Fund if they are aged between 56 and 60.

Conservative Fund

Description

The Conservative Fund invests mainly in income assets (cash and cash equivalents and fixed interest), with a smaller exposure to growth assets (equities, listed property and listed infrastructure). The fund may also invest in alternative assets.

For more information on these asset classes, see Appendix A.

Objectives

The Conservative Fund aims to achieve (after the fund charge and before tax) over the long term a modest yearly return allowing for modest movements of value up and down including occasional negative yearly returns.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	20	0-40
	International		
Fixed interest	New Zealand	15	0-30
	International	45	30-60
Sub-total (cash and cash equivalents & fixed interest)		80	65-95
Listed property	Australasian	1.05	0-9
	International	1.2	
Equities	Australasian	3.5	0-18.5
	International	13.5	0-28.5
Other	Listed infrastructure	0.75	0-5.75
	Alternatives	0	0-8
Sub-total (listed property, equities & other)		20	5-35

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Conservative Fund if they are aged between 61 and 64.

Cash Fund

Description

The Cash Fund invests mainly in cash and cash equivalents. These may include investments issued by New Zealand-registered banks, the New Zealand Government, corporations or local authorities, or non-New Zealand governments.

Objective

The Cash Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term is broadly in line with the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Cash and cash equivalents	New Zealand	100	100

Lifetimes option

Investors who have selected the Lifetimes option will be allocated to the Cash Fund if they are aged 65 or over.

New Zealand Fixed Interest Fund

Description

The New Zealand Fixed Interest Fund invests mainly in New Zealand fixed interest assets. Investments may include:

- fixed interest assets in New Zealand dollars, or issued by New Zealand located or incorporated entities and hedged back to New Zealand dollars, and
- cash and cash equivalents.

Objectives

The New Zealand Fixed Interest Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term is broadly in line with the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Fixed interest	New Zealand	100	90-100
Cash and cash equivalents	New Zealand	0	0-10

International Fixed Interest Fund

Description

The International Fixed Interest Fund invests mainly in international fixed interest assets. Investments may include:

- fixed interest assets issued by governments or international companies, and
- cash and cash equivalents.

Objectives

The International Fixed Interest Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term is broadly in line with the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Fixed interest	International	100	90-100
Cash and cash equivalents	New Zealand	0	0-10
	International		

Australasian Property Fund

Description

The Australasian Property Fund invests mainly in New Zealand and Australian listed property assets. Investments may include:

- companies, funds or trusts that invest in property and are listed or intend to list, and
- cash and cash equivalents.

Objectives

The Australasian Property Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term outperforms the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Listed property	Australasian	100	0-100
Equities	Australasian	0	0-100
Cash and cash equivalents	Australasian	0	0-15

International Property Fund

Description

The International Property Fund invests mainly in international listed property assets. Investments may include:

- companies, funds or trusts that invest in property and are listed or are soon to be listed, and
- cash and cash equivalents.

Objectives

The International Property Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term outperforms the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Listed property	International	100	0-100
Equities	International	0	0-100
Cash and cash equivalents	New Zealand	0	0-10
	International		

Australasian Share Fund

Description

The Australasian Share Fund invests mainly in New Zealand and Australian equities. Investments may include:

- equities in companies that are listed or intend to list on the New Zealand or Australian stock exchanges, and
- cash and cash equivalents.

Objectives

The Australasian Share Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term outperforms the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Equities	Australasian	100	90-100
Cash and cash equivalents	Australasian	0	0-10

International Share Fund

Description

The International Share Fund invests mainly in international equities. Investments may include:

- equities in companies that are listed or are soon to be listed on a stock exchange, and
- cash and cash equivalents.

Objectives

The International Share Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term outperforms the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Equities	International	100	90-100
Cash and cash equivalents	New Zealand	0	0-10
	International		

Sustainable International Share Fund

Description

The Sustainable International Share Fund invests mainly in international equities with a focus on environmental, social and governance (ESG) considerations. Investments may include:

- equities in companies that are listed on a recognised stock exchange and
- cash and cash equivalents.

Objectives

The Sustainable International Share Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long term outperforms the relevant market index.

Target investment mix and ranges

Asset class	Sub-class	Target (%)	Range (%)
Equities	International	100	90-100
Cash and cash equivalents	New Zealand	0	0-10
	International		

Sustainability strategy

The Sustainable International Share Fund invests in the ANZ Wholesale International Share – No. 5 Fund, an underlying single-asset-class fund managed by us. We have appointed Northern Trust Investments, Inc (Northern Trust) as the external fund manager of this underlying fund. Northern Trust’s investment strategy focuses on companies that:

- screen well on quality, including measures of profitability and return on equity
- have a low carbon intensity as measured by a company’s carbon emissions compared to annual sales revenues
- have a high ESG score (that is, how well a company scores on environmental, social and governance factors), and
- score well on their ability to transition to a low carbon economy as measured by the low carbon transition score.

We monitor and measure the Sustainable International Share Fund’s performance against sustainability linked goals specific to this fund, on a quarterly basis. These goals are for the fund to have:

- a) a carbon intensity that is 50% lower than the relevant market index
- b) fossil fuel reserves that are 50% lower than the relevant market index
- c) an average ESG score that is 20% higher than the relevant market index, and
- d) a low carbon transition score that is 10% better than the relevant market index.

The results will be made available to investors on a quarterly basis on our website. We do not guarantee that the sustainability goals will be achieved.

The fund’s performance against the sustainability goals is currently measured using ESG ratings and climate risk metrics provided by MSCI, but we may change the provider of our ESG research at any time.

The external fund manager is subject to our ongoing monitoring process as described on page 7. If there are extended periods where the external fund manager does not meet the fund’s sustainability goals, this could lead to us appointing a different external fund manager.

APPENDIX C – INFORMATION ON UNDERLYING FUNDS AND MARKET INDICES

Overview

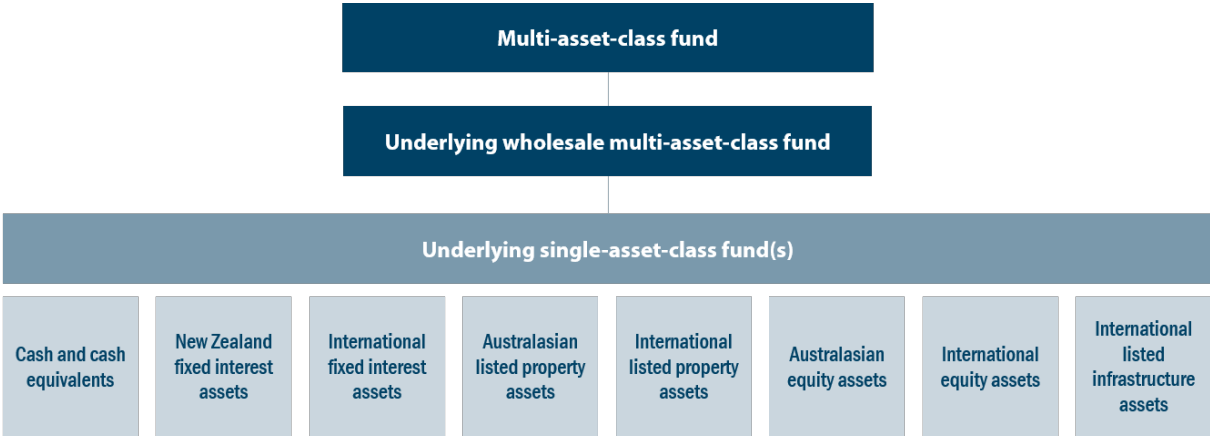
Each multi-asset-class fund will invest in its corresponding underlying wholesale multi-asset-class fund, being one of:

- ANZ Wholesale Conservative Fund
- ANZ Wholesale Conservative Balanced Fund
- ANZ Wholesale Balanced Fund
- ANZ Wholesale Balanced Growth Fund, and
- ANZ Wholesale Growth Fund.

Our wholesale multi-asset-class funds are managed by us. These funds will gain exposure to asset classes by investing in underlying funds that each focus on investing in a single-asset-class.

Our single-asset-class funds gain exposure to asset classes by investing into underlying funds that each focus on investing in a single-asset-class.

A diagram of our multi-asset-class fund investment structure is set out below.



We choose either to manage all the assets of an underlying single-asset-class fund ourselves or appoint carefully chosen external fund managers to manage a portion of the assets. We monitor what these external fund managers do and how they perform.

We can change any (or all) of the underlying funds, external fund managers or indices – provided that we continue to comply with the restrictions detailed in the SIPO.

Composite indices

The relevant index for each of the multi-asset-class funds is a composite index. This is calculated using the target investment mix of each multi-asset-class fund and the relevant indices of the asset class.

Underlying funds, their managers and relevant market indices

The underlying single-asset-class funds, manager, external fund managers (where applicable) and market indices for each asset class are as follows:

Multi-asset-class funds

Asset class	Sub-class	Underlying fund(s)	Manager	External fund manager	Relevant market index
Cash and cash equivalents	New Zealand	ANZ Wholesale Cash Fund	ANZ Investments	Not applicable	S&P/NZX Bank Bills 90 Day Index
	New Zealand	ANZ Wholesale High Grade Bond Fund	ANZ Investments	Not applicable	S&P/NZX NZ Government Bond Index and S&P/NZX Investment Grade Corporate Bond Index
ANZ Wholesale Sovereign Bond Fund		ANZ Investments	Not applicable		
ANZ Wholesale New Zealand Fixed Interest Fund		ANZ Investments	Not applicable		
Fixed interest assets	New Zealand	ANZ Wholesale Australian Sovereign Bond Fund	ANZ Investments	Not applicable	Bloomberg AusBond Govt 0+ Yr Index (100% hedged to NZD), Bloomberg AusBond Credit 0+ Yr Index (100% hedged to NZD) and Bloomberg Barclays Global Aggregate Total Return Index (100% hedged to NZD)
		ANZ Wholesale Australian Credit Fund	ANZ Investments	Not applicable	
	International	ANZ Wholesale International Sovereign Fund	ANZ Investments	Northern Trust Investments, Inc.	
		ANZ Wholesale International Credit Fund	ANZ Investments	Northern Trust Investments, Inc.	
		ANZ Wholesale International Aggregate Bond Fund	ANZ Investments	PIMCO Australia Pty Limited	

Multi-asset-class funds (cont.)

Asset class	Sub-class	Underlying fund(s)	Manager	External fund manager	Relevant market index
Listed property assets	Australasian	ANZ Wholesale Trans-Tasman Property Securities Fund	ANZ Investments	Not applicable	S&P/NZX All Real Estate (Industry Group) Gross (with imputation credits re-invested) and S&P/ASX 200 Acc A-REIT Index (100% hedged to the New Zealand dollar)
	International	ANZ Wholesale International Property Securities Fund	ANZ Investments	Resolution Capital Limited	FTSE EPRA Nareit Developed Rental Net Total Return Index (100% hedged to the New Zealand dollar)
Equity assets	Australasian	ANZ Wholesale Australasian Share Fund	ANZ Investments	Not applicable	S&P/NZX50 Gross Index (with imputation credits re-invested) and S&P/ASX 200 Accumulation Index (50% hedged to the New Zealand dollar)
		ANZ Wholesale Australian Share Fund	ANZ Investments	Tyndall Asset Management	
		ANZ Wholesale Equity Selection Fund	ANZ Investments	Not applicable	
	International	ANZ Wholesale International Share Fund	ANZ Investments	See below	MSCI All Countries (AC) World ex Australia Index with net dividends re-invested (65% hedged to the New Zealand dollar)
Other	Listed infrastructure	ANZ Wholesale International Listed Infrastructure Fund	ANZ Investments	Maple-Brown Abbott Limited	FTSE Global CORE Infrastructure 50/50 Index net TR (100% hedged to the New Zealand dollar)

Single-asset-class funds

Asset class	Sub-class	Underlying fund(s)	Manager	External fund manager	Relevant market index
Cash and cash equivalents	New Zealand	ANZ Wholesale Cash Fund	ANZ Investments	Not applicable	S&P/NZX Bank Bills 90 Day Index
Fixed interest assets	New Zealand	ANZ Wholesale High Grade Bond Fund	ANZ Investments	Not applicable	50% S&P/NZX NZ Government Bond Index and 50% S&P/NZX Investment Grade Corporate Bond Index
		ANZ Wholesale Sovereign Bond Fund	ANZ Investments	Not applicable	
		ANZ Wholesale New Zealand Fixed Interest Fund	ANZ Investments	Not applicable	
	International	ANZ Wholesale International Sovereign Fund	ANZ Investments	Northern Trust Investments, Inc.	Bloomberg Barclays Global Aggregate Total Return Index (100% hedged to the New Zealand dollar)
		ANZ Wholesale International Credit Fund	ANZ Investments	Northern Trust Investments, Inc.	
		ANZ Wholesale International Aggregate Bond Fund	ANZ Investments	PIMCO Australia Pty Limited	
Listed property assets	Australasian	ANZ Wholesale Property Securities Fund	ANZ Investments	Not applicable	S&P/NZX All Real Estate (Industry Group) Gross (with imputation credits re-invested)
	International	ANZ Wholesale International Property Securities Fund	ANZ Investments	Resolution Capital Limited	FTSE EPRA Nareit Developed Rental Net Total Return Index (100% hedged to the New Zealand dollar)
Equity assets	Australasian	ANZ Wholesale Australasian Share Fund	ANZ Investments	Not applicable	S&P/NZX50 Gross Index (with imputation credits re-invested)
	International	ANZ Wholesale International Share Fund	ANZ Investments	See below	MSCI All Countries (AC) World ex Australia Index with net dividends re-invested (unhedged)
	International (Sustainable International Share Fund only)	ANZ Wholesale International Share – No.5 Fund	ANZ Investments	Northern Trust Investments, Inc.	MSCI World (ex Australia Index) with net dividends reinvested (New Zealand dollar)

ANZ Wholesale International Share Fund

The ANZ Wholesale International Share Fund invests into four other underlying funds that invest in international equities. We decide the mix between these funds and we appoint carefully chosen external fund managers to manage a portion of the assets. We may change these managers at any time.

The ANZ Wholesale International Share Fund's underlying funds, the manager and the external fund managers are as follows:

Underlying fund	Manager	External fund manager
ANZ Wholesale International Share – No.1 Fund	ANZ Investments	Franklin Equity Group
ANZ Wholesale International Share – No.2 Fund	ANZ Investments	MFS Institutional Advisors Inc
ANZ Wholesale International Share – No.3 Fund	ANZ Investments	LSV Asset Management
ANZ Wholesale International Share – No. 4 Fund	ANZ Investments	Vontobel Asset Management Inc

More information about the market indices can be found at the index providers' websites:

- <http://us.spindices.com>
- <http://www.ftserussell.com>
- <https://www.bloomberg.com/professional/product/indices>
- <https://www.msci.com/index-solutions>

The above links may change from time to time.