

News Release

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ANZ named Best Agribusiness Bank for fifth year

ANZ has taken out CANSTAR's Best Agribusiness Bank award for 2016 – the fifth consecutive year it has won the award.

The award goes to the institution that provides the best combination of products and services to agribusiness customers.

"We're delighted to win this prestigious award for the fifth consecutive year," said Mark Hiddleston, ANZ's Managing Director Commercial & Agri.

"Our team works hard to provide the best products and support to our agribusiness customers, and this award recognises the depth of our proposition.

"Our customers have access to more agri managers in more locations across the country. They also have access to our other specialist products, such as equipment finance, insurance and wealth offerings, as well as specialist support in interest rate, currency risk and commodity risk management.

"Our customers can also count on us for information and research - from economic reports and surveys to seminars and benchmarking – to help grow their businesses and make them more efficient.

"New Zealand Agribusiness is an exciting and diverse sector with a great future. We're proud to help it realise its potential."

CANSTAR New Zealand General Manager Jose George said ANZ continues to lead the pack when it comes to products and services for agribusiness.

"What really shone through was ANZ's bespoke and structured products for farmers, such as their low rate environmental loans that help farmers invest in environmentally sustainable practices and their popular Farm Start-up package that helps a new generation of farmers get started," Mr George said.

"No two farms are exactly the same and ANZ has invested heavily in a wide network of relationship managers who understand their customers' businesses and are able to tailor and structure their offerings to a farm's individual needs.

"More broadly ANZ assists in the development and knowledge of their customers with economic reports, seminars and information to help them sharpen their businesses and take advantage of the enormous opportunities available."

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