

## ANZ Default KiwiSaver Scheme

### ■ Conservative Fund

This fund update was first made publicly available on: 25 October 2018

#### What is the purpose of this update?

This document tells you how the Conservative Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. ANZ New Zealand Investments Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

#### Description of this fund

The Conservative Fund invests mainly in income assets (cash and cash equivalents and fixed interest), with a smaller exposure to growth assets (equities and listed property). The fund may also invest in alternative assets.

The Conservative Fund aims to achieve a positive yearly return (after the fund charge and before tax) that over the long-term is 1.7% over inflation (allowing for a negative return 3.4 years in every 20).

Total value of the fund (\$)	1,081,408,570
Number of investors in the fund	74,112
The date the fund started	1 October 2007

#### What are the risks of investing?

Risk indicator for the Conservative Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [anz.co.nz/riskprofiletool](http://anz.co.nz/riskprofiletool).

Note that even the lowest category does not mean a risk-free investment, and there may be other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years ended 30 September 2018. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

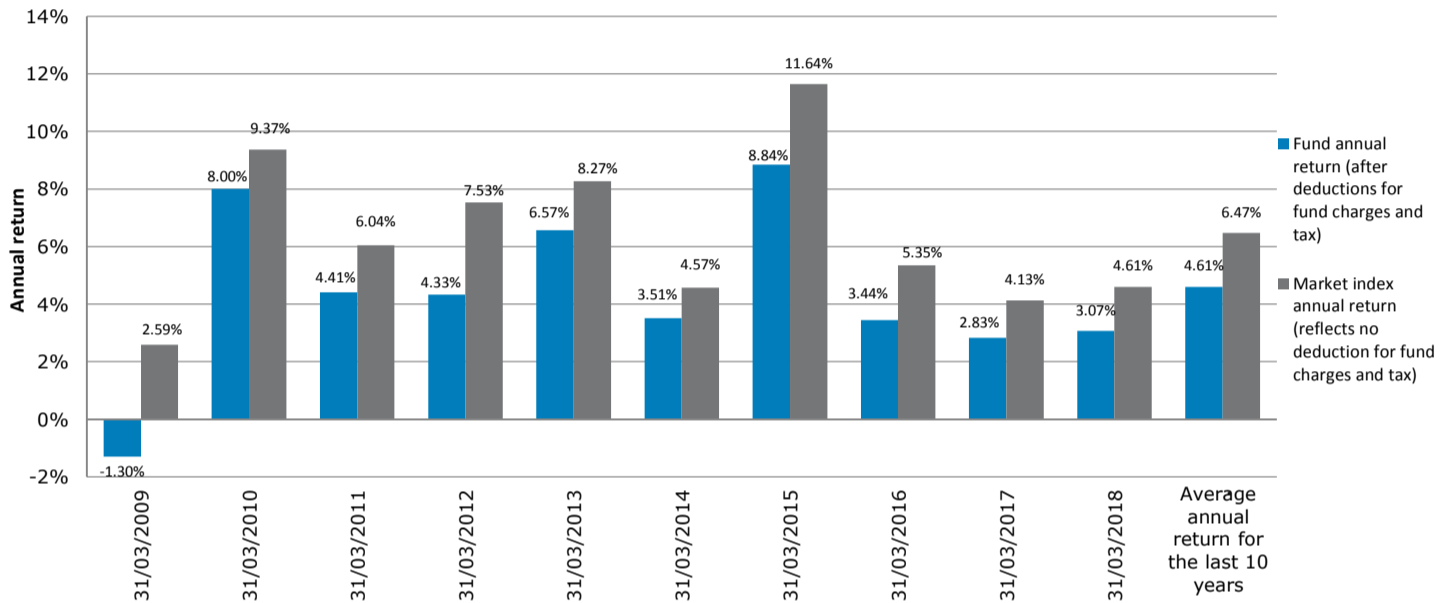
How has the fund performed?

	Average over past five years	Past year
<b>Annual return</b> (after deductions for charges and tax)	4.68%	4.24%
<b>Annual return</b> (after deductions for charges but before tax)	5.83%	4.81%
<b>Market index annual return</b> (reflects no deduction for charges and tax)	6.39%	4.84%

The market index annual return is calculated using the target investment mix and the indices of each asset class.

Additional information about the market index is available in the statement of investment policy and objectives on the offer register at [business.govt.nz/disclose](http://business.govt.nz/disclose).

**Annual return graph**



This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 September 2018.

**Important:** This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

### What fees are investors charged?

Investors in the Conservative Fund are charged fund charges. In the year to 31 March 2018 these were:

	% of net asset value
<b>Total fund charges</b>	<b>0.53%</b>
<i>Which are made up of:</i>	
<b>Total management and administration charges</b>	<b>0.53%</b>
<i>Including:</i>	
Manager's basic fee	0.45%
Other management and administration charges	0.08%
<b>Total performance based fees</b>	<b>0.00%</b>

	Dollar amount per investor
<b>Other charges</b>	
Membership fee <sup>1</sup>	\$24

Investors are not currently charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the PDS for more information about Scheme fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

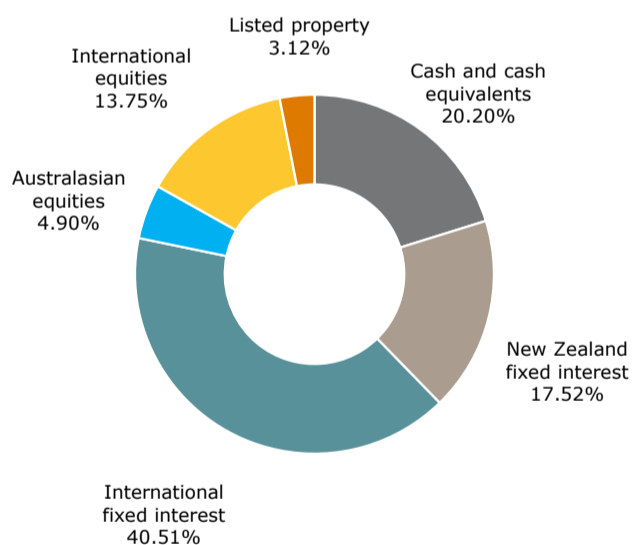
### Example of how this applies to an investor

Sarah had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Sarah received a return after fund charges were deducted of \$424 (that is 4.24% of her initial \$10,000). Sarah also paid \$24 in other charges. This gives Sarah a total return after tax of \$400 for the year.

### What does the fund invest in?

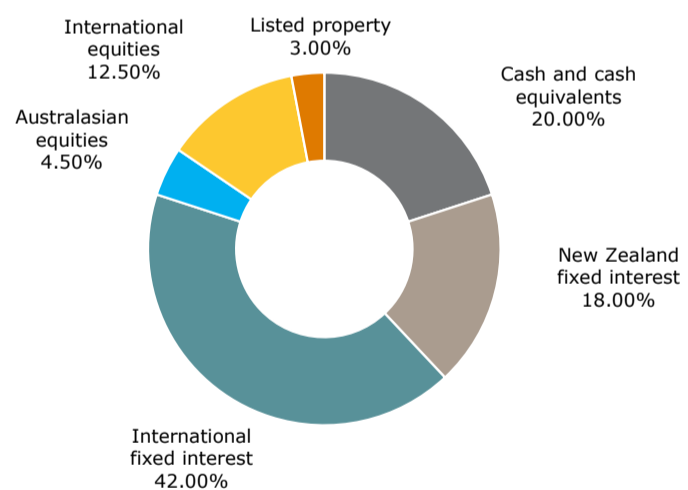
#### Actual investment mix<sup>2</sup>

This shows the types of assets that the fund invests in:



#### Target investment mix

This shows the mix of assets that the fund generally intends to invest in:



## Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
1	NZ Govt Stock 6.0% 2021	1.87%	New Zealand fixed interest	New Zealand	AA+
2	NZ Govt Stock 5.0% 2019	1.51%	New Zealand fixed interest	New Zealand	AA+
3	NZ Govt Stock 3.0% 2020	1.47%	New Zealand fixed interest	New Zealand	AA+
4	NZ Govt Stock 5.5% 2023	1.27%	New Zealand fixed interest	New Zealand	AA+
5	BNZ Registered Certificate of Deposit 16/10/18	1.17%	Cash and cash equivalents	New Zealand	A1+
6	Rabobank Registered Certificate of Deposit 21/12/18	1.14%	Cash and cash equivalents	New Zealand	A1
7	ANZ Bank Floating Rate Note 22/03/19	0.76%	Cash and cash equivalents	New Zealand	AA-
8	ANZ Bank Floating Rate Note 21/12/20	0.76%	Cash and cash equivalents	New Zealand	AA-
9	NZ Govt Stock 4.5% 2027	0.73%	New Zealand fixed interest	New Zealand	AA+
10	BNZ Registered Certificate of Deposit 29/11/18	0.73%	Cash and cash equivalents	New Zealand	A1+

The top 10 investments make up 11.41% of the net asset value of the fund.

## Currency hedging

	Benchmark hedging rate	Current hedging level
Cash and cash equivalents	No foreign exchange exposure	-
New Zealand fixed interest	No foreign exchange exposure	-
International fixed interest	Benchmark 100% hedged	100%
Australasian listed property	Benchmark 100% hedged	101%
International listed property	Benchmark 100% hedged	100%
Australasian equities	Benchmark 50% AUD hedged (range of 0-100%)	51%
International equities	Benchmark 65% hedged (range of 0-100%)	64%

## Key personnel

This shows the directors and employees who have the most influence on investment decisions in relation to the fund.

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
Paul Huxford	Chief Investment Officer, New Zealand	3 months	Acting Chief Investment Officer, New Zealand	3 months
Stuart Millar	Head of Diversified Portfolio Management	3 years and 2 months	Senior Capital Markets Manager, ANZ New Zealand Investments Limited	3 years and 4 months
Alan Clarke	Senior Mandate Research Manager	3 years and 2 months	Investment Analyst, ANZ Bank New Zealand Limited	8 years and 8 months
Maike van Tol	Asset Allocation Strategist	3 years and 1 month	Strategic Asset Allocation Specialist, NN Investment Partners	4 years and 9 months
Frazer Stewart	Investment Analyst	1 year		

## Further information

You can also obtain this information, the PDS for the ANZ Default KiwiSaver Scheme, and some additional information from the offer register at [www.business.govt.nz/disclose](http://www.business.govt.nz/disclose).

## Notes

1. We charge you a membership fee at the scheme level for looking after your KiwiSaver account. If you're invested in more than one fund, this fee will be deducted from the fund with the highest balance.
2. The target and actual investment mix of this fund are based on:
  - the cash and cash equivalents held by the fund, and
  - the asset class of the underlying fund in which the fund invests.
They are not based on the cash and cash equivalents or any other assets held by the underlying fund.